



## **TENDER NOTICE**

### **CEYLON PETROLEUM CORPORATION (CEYPETCO)**

#### **BID FOR THE SUPPLY OF COMBINED CARGO OF**

- **52,500 BBLs +/- 5% GAS OIL (0.001% MAX SULPHUR)**
- **247,500 BBLs +/- 10% GAS OIL (0.05% MAX SULPHUR)**

**REF: BK/81/2017**

**FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH AND SPM  
MUTHURAJAWELA, COLOMBO DURING 06-07/12/2017 ON  
DAP COLOMBO BASIS (INCOTERMS 2010)**

CHAIRMAN,  
SPECIAL STANDING CABINET APPOINTED PROCUREMENT COMMITTEE (SSCAPC)  
C/O. COMMERCIAL MANAGER  
07<sup>TH</sup> FLOOR,  
CEYLON PETROLEUM CORPORATION  
No. 609, DR. DANISTER DE SILVA MAWATHA,  
COLOMBO 09,  
SRI LANKA.

10/10/2017



## INVITATION FOR BIDS

CEYLON PETROLEUM CORPORATION (CEYPETCO)

**BID FOR THE SUPPLY OF A COMBINED CARGO OF  
52,500 BBLs +/- 5% GAS OIL (0.001% MAX SULPHUR)  
AND  
247,500 BBLs +/- 10% GAS OIL (0.05% MAX SULPHUR)  
ON DELIVERED AT PLACE (DAP) (INCOTERMS 2010)**

FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH AND SPM MUTHURAJAWELA,  
COLOMBO DURING LAYCAN 06-07/12/2017 ON  
DAP COLOMBO BASIS (INCOTERMS 2010)

**REF: BK/81/2017**

**10<sup>TH</sup> OCTOBER 2017**

### **SECTION 1 – INSTRUCTIONS TO BIDDERS (ITB)**

#### **1.1. INTRODUCTION**

CEYLON PETROLEUM CORPORATION (HEREIN AFTER CALLED CEYPETCO) INVITES FIRM OFFERS **FROM THE SUPPLIERS REGISTERED WITH CEYPETCO** FOR THE SUPPLY OF COMBINED CARGO OF 52,500 BBLs +/- 5% GAS OIL (0.001% MAX SULPHUR) AND 247,500 BBLs +/- 10% GAS OIL (0.05% MAX SULPHUR) FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH AND SPM MUTHURAJAWELA, COLOMBO DURING 06-07/12/2017 ON **DAP COLOMBO BASIS (INCOTERMS 2010)**. THE FIRST BERTH OF DELIVERY IS TO BE DETERMINED AT THE TIME OF ARRIVAL OF VESSEL AT COLOMBO.

**BIDDERS ARE REQUESTED TO QUOTE THE PREMIUM FOR FOB BASIS AS WELL.**

#### **1.2. ELIGIBILITY FOR BIDDING**

ONLY THE SUPPLIERS WHO HAVE CURRENTLY BEEN REGISTERED WITH CEYPETCO UNDER THE RELEVANT PRODUCT(S) ARE ELIGIBLE TO SUBMIT BIDS. **THOSE SUPPLIERS WITH WHOM CEYPETCO IS HAVING UNRESOLVED DISPUTES / TEMPORARY SUSPENSIONS ARE NOT ELIGIBLE FOR BIDDING.**

#### **1.3. SUBMISSION OF BIDS**

PLEASE REFER CLAUSE 2.24.

#### **1.4. LOCAL AGENT**

PLEASE REFER CLAUSE 2.13.

### **1.5. AWARD OF THE TENDER**

PLEASE REFER CLAUSE 2.17.

### **1.6. PRICING METHODOLOGY / CURRENCY**

ALL VALUES SHOULD INDICATED IN UNITED STATES DOLLARS (USD).

### **1.7. BID SECURITY GUARANTEE**

- 1.7.1** PRIOR TO THE BID OPENING, **ALL BIDDERS SHALL ESTABLISH A BID SECURITY GUARANTEE FOR UNITED STATES DOLLARS TWO HUNDRED THOUSAND (US\$ 200,000/=)** FOR THE TENDER UNDERTAKING THAT THE BID WILL BE HELD VALID FOR THE SPECIFIED PERIOD AND THAT THE BID WILL NOT BE WITHDRAWN DURING THAT PERIOD. SUCH SECURITY SHALL BE IN THE FORM OF A BANK GUARANTEE ISSUED/CONFIRMED BY A LICENCED COMMERCIAL BANK IN SRI LANKA, IN FAVOR OF CEYPETCO AND PAYABLE TO THE SAME ON DEMAND. **THE ORIGINAL BID SECURITY GUARANTEE SHALL BE SUBMITTED ALONG WITH THE OFFER.**

#### **IMPORTANT**

PLEASE NOTE THAT ALL BIDDER IRRESPECTIVE OF WHETHER THEY ARE RECOGNIZED GOVERNMENT OWNED INSTITUTIONS / SUBSIDIARIES AND/OR OIL MAJORS SHALL SUBMIT THE BID SECURITY GUARANTEE.

- 1.7.2** THE BID SECURITY GUARANTEE SHALL BE VALID FOR A MINIMUM THIRTY (30) DAYS FROM THE DATE OF CLOSING OF THE BID. **THE FORMAT OF BID SECURITY GUARANTEE IS ANNEXED HERETO AS ANNEX - 'A'.**
- 1.7.3** FAILURE TO SUBMIT THE BID SECURITY GUARANTEE INCONFORMITY WITH THE BID REQUIREMENT ON OR BEFORE THE CLOSING TIME OF BID **BY ANY BIDDER**, WILL RESULT IN THE BID BEING REJECTED. CEYPETCO SHALL BE ENTITLED TO FORFEIT THE BID SECURITY GUARANTEE IN THE EVENT THE SUCCESSFUL BIDDER FAILS TO ENTER INTO THE CONTRACT, WITHIN A PERIOD OF SEVEN (7) WORKING DAYS SUBSEQUENT TO WRITTEN INSTRUCTION FROM CEYPETCO TO ENTER INTO THE SAID CONTRACT.
- 1.7.4** THE BID SECURITY OF THE SUCCESSFUL BIDDER WILL BE RETURNED ONLY AFTER RECEIPT OF THE PERFORMANCE SECURITY GUARANTEE BY THE SUCCESSFUL BIDDER. CEYPETCO SHALL BE ENTITLED TO FORFEIT THE BID SECURITY GUARANTEE UNLESS A PERFORMANCE SECURITY GUARANTEE IS PROVIDED BY THE SUCCESSFUL BIDDER, ON THE DATE SPECIFIED BY CEYPETCO.
- 1.7.5** THE BID SECURITY GUARANTEE FROM THE UNSUCCESSFUL BIDDERS WILL BE RETURNED TO THEM AFTER THE AWARD IS MADE TO THE SUCCESSFUL BIDDER.

## **SECTION 2 - TERMS & CONDITIONS OF THE BID**

### **2.1. BUYER**

CEYLON PETROLEUM CORPORATION (CEYPETCO),  
NO. 609,  
DR. DANISTER DE SILVA MAWATHA,  
COLOMBO 09,  
SRI LANKA.

## **2.2. CONTRACTUAL CARGO QUANTITIES**

2.2.1. TOTAL QUANTITY OF EACH PRODUCT REQUIRED UNDER THIS CONTRACT IS AS FOLLOWS.

<b>PRODUCT</b>	<b>TOTAL CONTRACTUAL QUANTITIES</b>
GAS OIL (0.001% MAX SULPHUR)	52,500 BBLS +/-5%
GAS OIL (0.05% MAX SULPHUR)	247,500 BBLS +/- 10%

2.2.2. THE TOTAL QUANTITY OF THE SHIPMENT SHALL BE AS PER THE COMBINATION IN **ANNEX – ‘B’** WHERE TOTAL AVERAGE CARGO SIZE IS **300,000 BARRELS**.

2.2.3. QUANTITY OF EACH PRODUCT SHALL BE LOADED WITHIN THE PLUS/MINUS 5% (+/-5 %) TOLERANCE FOR GAS OIL (0.001% MAX SULPHUR) AND PLUS/MINUS 10% (+/-10%) TOLERANCE FOR GAS OIL (0.05% MAX SULPHUR).

2.2.4. ANY DEVIATION TO THE TOLERANCE LIMIT SPECIFIED UNDER 2.2.3, WILL ONLY BE CONSIDERED UNDER SPECIAL CIRCUMSTANCES, ON MUTUAL AGREEMENT BETWEEN CEYPETCO AND THE SUCCESSFUL SUPPLIER/ BIDDER.

## **2.3. DELIVERY**

2.3.1. THE SUCCESSFUL SUPPLIER/ BIDDER SHALL DISCHARGE THE FULL COMBINED CARGO AS GIVEN IN **ANNEX - ‘B’** EITHER TWO BERTH AT BOTH DOLPHIN TANKER BERTH, COLOMBO AND SPM MUTHURAJAWELA, COLOMBO OR SINGLE BERTH AT DOLPHIN TANKER BERTH, COLOMBO OR SPM MUTHURAJAWELA, COLOMBO.

2.3.2. CEYPETCO SHALL NOTIFY THE SUCCESSFUL SUPPLIER/ BIDDER ABOUT THE PREFERRED DISCHARGING OPTION OF CARGO I.E. EITHER TWO BERTH DISCHARGE AT BOTH DOLPHIN TANKER BERTH, COLOMBO AND SPM MUTHURAJAWELA, COLOMBO OR SINGLE BERTH DISCHARGE AT DOLPHIN TANKER BERTH, COLOMBO OR SPM MUTHURAJAWELA, COLOMBO UPON ARRIVAL OF THE VESSEL AT COLOMBO.

## **2.4. IMPORTANT**

IT IS IMPERATIVE THAT THE CARGO IS DELIVERED FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH AND SPM MUTHURAJAWELA, COLOMBO **IN ONE LOT** DURING THE CONTRACTUAL LAYCAN **06-07/12/2017** AND UNDER NO CIRCUMSTANCES THE CARGO WILL BE ACCEPTED IN TWO SEPARATE TANKERS. SHOULD THE SUCCESSFUL SUPPLIER / BIDDER FAIL TO DELIVER THE CARGO FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH AND SPM MUTHURAJAWELA, COLOMBO IN ONE LOT DURING THE CONTRACTUAL LAYCAN **06-07/12/2017**, THE SUCCESSFUL SUPPLIER / BIDDER WOULD BE HELD LIABLE FOR HEAVY PENALTIES AND ALL CONSEQUENTIAL LOSSES.

## **2.5. THIRD PARTY CARGO**

TENDERERS ARE NOT PERMITTED TO CARRY ANY THIRD PARTY CARGO ALONG WITH THIS CARGO IN THE SAME TANKER.

## **2.6. QUALITY**

BIDDER SHALL ENSURE THAT THE PRODUCTS OFFERED ARE IN CONFORMITY WITH THE RELEVANT SPECIFICATIONS GIVEN IN **ANNEX – ‘C’ & ‘D’**. **BIDDER SHALL STATE THE COMPLIANCE TO THE**

**SPECIFICATIONS IN ANNEX - 'C-1', 'D- 1' GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) & SUBMIT ALONG WITH THE BID.**

## **2.7. SOURCE OF SUPPLY**

- 2.7.1 THE COUNTRY OF ORIGIN & THE PORT OF SHIPMENT OF EACH PRODUCT SHALL BE CLEARLY INDICATED.
- 2.7.2 CEYPETCO PREFERS TO BUY GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) DIRECTLY FROM REFINERIES.
- 2.7.3 ON BOARD BLENDING OF PRODUCTS ARE STRICTLY PROHIBITED.
- 2.7.4 IF THE PRODUCTS ARE PURCHASED FROM A THIRD PARTY, THE FULL DETAILS OF THE THIRD PARTY INCLUDING THE ORIGINAL SOURCE OF PURCHASE SHALL BE CLEARLY INDICATED.

## **2.8. MODE OF LOADING/PORT OF LOADING**

- 2.8.1 UNDER THIS SHIPMENT, ALL TYPES OF PRODUCTS SHALL BE LOADED ON TO THE NOMINATED VESSEL **ONLY FROM SHORE TANKS** AND THE **SHIP TO SHIP TRANSFER OF PRODUCTS IS STRICTLY PROHIBITED.**
- 2.8.2 UNDER NO CIRCUMSTANCES ANY PRODUCT SHALL BE LOADED TO THE **SLOP TANKS** OF THE VESSEL. THE PRODUCT LOADING PLAN SHALL BE PROVIDED TO CEYPETCO INDICATING ALL NOMINATED TANKS.

## **2.9. INSPECTION**

### **2.9.1 INSPECTION AT LOAD PORT**

- A) CEYPETCO SHALL NOMINATE AN INDEPENDENT INSPECTOR (GEO-CHEM / ITS CALEB BRETT / SBC ASIA – SAYBOLT / SGS / BUREAU VERITAS / CCIC) ACCEPTABLE TO THE SUCCESSFUL SUPPLIER/ BIDDER TO SAMPLE, TEST AND CERTIFY THE QUALITY OF EACH PRODUCT FOR INCONFORMITY WITH THE TENDER SPECIFICATIONS AND THE QUANTITY FOR INCONFORMITY WITH THE TENDER CONDITIONS. THEY SHOULD PRESENT AT THE TIME OF LOADING OF THE CARGO TO CARRYOUT/ WITNESS THE INSPECTION AND TO PREPARE THE QUALITY AND QUANTITY CERTIFICATES AND ANY OTHER DOCUMENTS SPECIFIED.
- B) CEYPETCO RESERVES THE RIGHT TO NOMINATE A SECOND INSPECTION COMPANY AT ITS SOLE DISCRETION TO WITNESS THE QUALITY & QUANTITY OF THE PRODUCTS AT LOAD PORT AS AND WHEN REQUIRED AT **ITS OWN COST.**
- C) IT IS THE RESPONSIBILITY OF THE SUCCESSFUL SUPPLIER/ BIDDER TO ENSURE THE PRESENCE OF THE INDEPENDENT INSPECTOR AT THE TIME OF SAMPLING, TESTING AND LOADING OF THE CARGO AT THE LOAD PORT. THE SUCCESSFUL SUPPLIER/ BIDDER SHALL CO-OPERATE AND LIAISE WITH THE INDEPENDENT INSPECTOR TO ENSURE THAT THE INSPECTION IS CARRIED OUT TO THE SATISFACTION OF CEYPETCO. UNDER NO CIRCUMSTANCES THE QUALITY OF THE CARGO SHALL BE TESTED AT THE LABORATORY AT THE LOAD PORT OR THE CARGO LOADED ON TO THE VESSEL AT THE LOAD PORT WITHOUT THE PRESENCE OF THE INDEPENDENT INSPECTOR APPOINTED AS PER **SUB CLAUSE 2.9.1 (A)** ABOVE.
- D) CEYPETCO WILL FURNISH FULL PARTICULARS OF THE RESPECTIVE CARGO TO BE PURCHASED TO THE INDEPENDENT INSPECTOR UNDER ADVICE TO THE SUCCESSFUL SUPPLIER/ BIDDER. THE QUALITY AND QUANTITY OF THE PRODUCTS SHALL BE TESTED IN ACCORDANCE WITH

GOOD INDUSTRY STANDARDS AND PRACTICES, USING INTERNATIONALLY ACCEPTED SAMPLING AND ANALYTICAL / TESTING METHODS STIPULATED IN RELEVANT SPECIFICATION SHEETS.

- E) SHORE TANK QUALITY CERTIFICATE ISSUED BY THE SUCCESSFUL SUPPLIER'S/ BIDDER'S TERMINAL AND SIGNED BY THE MUTUALLY AGREED INDEPENDENT INSPECTOR, SHALL BE FORWARDED/ COMMUNICATED TO THE DEPUTY GENERAL MANAGER (COMMERCIAL & SUPPLY CHAIN) OR COMMERCIAL MANAGER OF CEYPETCO THROUGH E-MAIL, BEFORE COMMENCEMENT OF LOADING.
- F) THE SUCCESSFUL SUPPLIER/ BIDDER SHALL ENSURE THAT VESSEL LOADS ONLY THE PRODUCT(S) THAT MEET(S) EACH, EVERY AND ALL SPECIFICATIONS AS SPECIFIED BY CEYPETCO IN THE CONTRACT. THE INDEPENDENT INSPECTOR NOMINATED BY CEYPETCO AND ACCEPTED BY THE SUCCESSFUL SUPPLIER/ BIDDER SHALL ALSO ENSURE THAT THE VESSEL LOADS ONLY PRODUCT(S) THAT IS/ARE ON SPECIFICATIONS.

IF THE LOAD PORT QUALITY CERTIFICATE OF THE PRODUCT(S) DOES/ DO NOT MEET THE CEYPETCO CONTRACTUAL SPECIFICATION/S, CEYPETCO SHALL COMMUNICATE THE REJECTION OF SUCH PRODUCT(S) WITH REASONS WITHIN A REASONABLE TIME PERIOD AFTER THE SUCCESSFUL SUPPLIER/ BIDDER HAS SENT THE QUALITY CERTIFICATES THROUGH E-MAIL.

UNDER NO CIRCUMSTANCES THE LOADING SHALL BE DELAYED, IF ALL THE PARAMETERS OF LOAD PORT QUALITY CERTIFICATES FOR ALL PRODUCTS ARE ON SPECIFICATIONS.

- G) CEYPETCO SHALL PROVIDE AT LEAST THREE (03) E-MAIL ADDRESSES FOR SUCH CORRESPONDENCE TO THE SUCCESSFUL SUPPLIER/ BIDDER AND THE SELLER SHALL SEND THE QUALITY CERTIFICATES TO ALL THREE E-MAIL ADDRESSES PROVIDED BY THE BUYER FOR THE SAID PURPOSE.
- H) THE SUCCESSFUL SUPPLIER/ BIDDER SHALL LOAD THE CARGO COMPLYING WITH CEYPETCO TENDER SPECIFICATION AT THEIR OWN RISK.
- I) IN THE EVENT PRODUCT IS LOADED FROM DIFFERENT SHORE TANKS, INDEPENDENT INSPECTOR SHALL PROVIDE QUALITY CERTIFICATES IN RESPECT OF EACH AND EVERY SHORE TANK.
- J) THE COST OF INSPECTION AT LOAD PORT SHALL BE SHARED EQUALLY BETWEEN CEYPETCO AND THE SUCCESSFUL SUPPLIER/ BIDDER.
- K) QUANTITIES MENTIONED IN THE BILLS OF LADINGS (B/Ls) AT RESPECTIVE LOAD PORTS SHALL BE BINDING ON BOTH PARTIES.
- L) IN THE EVENT THAT THE SUCCESSFUL SUPPLIER/ BIDDER DOES NOT AGREE TO THE NOMINATED INDEPENDENT INSPECTOR BY CEYPETCO AS PER THE **SUB CLAUSE 2.9.1 (A)** ABOVE THE SUCCESSFUL SUPPLIER/ BIDDER IS PERMITTED TO NOMINATE AN ALTERNATIVE INDEPENDENT INSPECTOR FROM COMPANIES LISTED UNDER THE SAID CLAUSE. UNDER NO CIRCUMSTANCES THE SUCCESSFUL SUPPLIER/ BIDDER SHALL BE PERMITTED TO CHANGE SUCH ALTERNATIVE NOMINATION THEREAFTER.
- M) INDEPENDENT INSPECTOR SO APPOINTED SHALL BE BOUND TO PROVIDE A TANK CLEANLINESS & DRY CERTIFICATE ENSURING DRY AND CLEANLINESS OF THE VESSEL'S TANKS BEFORE LOADING AND VESSEL'S TANKS FACILITIES SUCH AS PIPELINES, PUMPS AND STRAINERS TO BE CLEANED, DRY AND SUITABLE FOR LOADING GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR)

N) IT IS EXTREMELY IMPORTANT TO SUBMIT THE ABOVE CERTIFICATE/S TO CEYPETCO BY THE INDEPENDENT INSPECTOR PRIOR TO COMMENCEMENT OF LOADING. THE SUCCESSFUL SUPPLIER/ BIDDER SHALL BE RESPONSIBLE TO LOAD THE CARGO INTO THE CLEAN AND DRY TANKS OF THE VESSEL AS CERTIFIED BY THE INDEPENDENT INSPECTOR.

#### 2.9.2 INSPECTION AT DISCHARGE PORT

- A) DISCHARGE PORT INDEPENDENT INSPECTOR SHALL BE DIFFERENT TO THAT OF THE LOAD PORT.
- B) THE QUALITY AT DISCHARGE PORT COLOMBO SHALL BE DETERMINED BY CPSTL (CEYLON PETROLEUM STORAGE TERMINALS LIMITED) LABORATORY AND WITNESSED BY THE INDEPENDENT INSPECTOR (ITS CALEB BRETT / GEO-CHEM / SBC ASIA – SAYBOLT / SGS / BUREAU VERITAS) AT COLOMBO AND ONE REPRESENTATIVE IF NOMINATED BY THE SUCCESSFUL BIDDER. SUCH DETERMINATIONS SHALL BE BASED ON THE RECOGNISED CARGO ANALYSIS CARRIED OUT BY THE CPSTL LABORATORY. THE CERTIFICATE OF QUALITY ISSUED BY CPSTL LABORATORY AS WITNESSED BY THE INDEPENDENT INSPECTOR AT COLOMBO BASED ON SUCH RECOGNISED CARGO ANALYSIS SHALL BE BINDING ON BOTH PARTIES.

CEYPETCO SHALL RESERVE THE RIGHT TO DEPLOY ITS OWN REPRESENTATIVE/S TO WITNESS THE SAMPLING / TESTING PERFORMED AT THE VESSEL / CPSTL LABORATORY.

- C) A SHIP TANK COMPOSITE SAMPLE FOR EACH PRODUCT SHALL BE DRAWN FROM THE SHIP'S TANKS ACCORDING TO ASTM STANDARD METHOD OF SAMPLING BY A MUTUALLY AGREED INDEPENDENT INSPECTOR AT DISCHARGE PORT WITNESSED BY CEYPETCO / CPSTL REPRESENTATIVES AND REPRESENTATIVE IF NOMINATED BY THE SUCCESSFUL SUPPLIER/BIDDER.

SUCH SAMPLE WILL BE ANALYZED AT THE CEYLON PETROLEUM STORAGE TERMINALS LIMITED (CPSTL) LABORATORY ACCORDING TO CONTRACTUAL SPECIFICATION AND SHALL BE WITNESSED BY THE MUTUALLY AGREED INDEPENDENT INSPECTOR. THE RESULT OF THE ANALYSIS SHALL BE THE RECOGNIZED CARGO ANALYSIS AND SHALL BE BINDING ON BOTH PARTIES.

- D) THE SUCCESSFUL SUPPLIER/BIDDER SHALL DECLARE IN THE BID THAT THE CERTIFICATE OF THE QUALITY AT DISCHARGE PORT **FOR EACH PRODUCT** SHALL BE ON THE BASIS OF SHIP TANK COMPOSITE SAMPLE TAKEN ON ARRIVAL OF THE VESSEL AT DISCHARGE PORT AS PER THE SUB CLAUSE 2.9.2.(C).
- E) HOWEVER, IN THE EVENT THE FIRST COMPOSITE SAMPLE DOES NOT MEET THE CONTRACTUAL SPECIFICATIONS ,THE INDEPENDENT INSPECTOR WILL BE REQUESTED TO DRAW A SECOND SET OF SAMPLES FROM VESSEL'S INDIVIDUAL TANKS IN THE PRESENCE OF REPRESENTATIVES FROM CEYPETCO, TWO REPRESENTATIVES FROM THE SUCCESSFUL SUPPLIER/ BIDDER AND ONE REPRESENTATIVE FROM THE PROTECTION & INDEMNITY INSURANCE (P&I CLUB).

SUCH INDIVIDUAL SAMPLE WILL BE ANALYZED AT THE LABORATORY OF CPSTL ACCORDING TO THE CONTRACTUAL SPECIFICATIONS AND SHALL BE WITNESSED BY THE MUTUALLY AGREED INDEPENDENT INSPECTOR. THE RESULTS OF THESE ANALYSIS BASED ON THE SAMPLES DRAWN FROM VESSEL'S INDIVIDUAL TANKS SHALL BE THE RECOGNIZED CARGO ANALYSIS AND SHALL BE BINDING ON BOTH PARTIES. ALL REPRESENTATIVES

WITNESS THIS TEST REQUIRED TO BE SIGNED EACH OF THE FULL TEST CERTIFICATES ISSUED BY CPSTL LABORATORY.

- F) IF THE SPECIFICATION OF ANY OR ALL OF THE PRODUCT/S DEVIATED FROM THE CEYPETCO STANDARD SPECIFICATIONS, CEYPETCO RESERVES THE RIGHT TO REJECT ANY OR ALL OF SUCH PRODUCT/S.
- G) UNDER NO CIRCUMSTANCE FURTHER SAMPLES SHALL BE DRAWN FROM SHIP'S TANKS OTHER THAN THE SAMPLES PROPOSED UNDER **SUB CLAUSE 2.9.2 (E)** TO DETERMINE THE QUALITY OF CARGO AT DISCHARGE PORT.
- H) UNDER NO CIRCUMSTANCES, ANY TESTING RESULTS FROM ANY OTHER LABORATORIES OTHER THAN THE CPSTL LABORATORY SHALL NOT BE ENTERTAINED FOR FINAL DETERMINATION OF THE QUALITY OF THE SUBJECT CARGO.
- I) THE QUALITY CERTIFICATE AT DISCHARGE PORT, COLOMBO SHALL BE ISSUED BY THE INDEPENDENT INSPECTOR BASED ON THE TEST REPORT OF CPSTL LABORATORY.
- J) DISCHARGE OF VESSEL SHALL COMMENCE ONLY AFTER THE CERTIFICATE OF QUALITY AT DISCHARGE PORT, AS ISSUED BY INDEPENDENT INSPECTOR BASED ON THE TEST REPORTS OF CPSTL LABORATORY AND COUNTERSIGNED BY CEYPETCO'S REPRESENTATIVE IS IN THE POSSESSION OF THE SUCCESSFUL SUPPLIER/ BIDDER
- K) THE QUANTITY OF PRODUCTS AT THE DISCHARGE PORT COLOMBO WILL BE DETERMINED BY AN INDEPENDENT INSPECTOR (ITS CALEB BRETT / GEO-CHEM/ SBC ASIA – SAYBOLT / SGS / BUREAU VERITAS) AT COLOMBO. SUCH DETERMINATIONS SHALL BE REPORTED ON THE CERTIFICATE OF QUANTITY.

IN THE EVENT THAT THE OUT-TURN LOSS (OUT-TURN QUANTITY VS. B/L QUANTITY) IS IN EXCESS OF 0.5% AND/OR THERE IS ANY FREE FLOWING PRODUCT LEFT ON BOARD AS REPORTED AND CERTIFIED BY THE INDEPENDENT INSPECTOR AT DISCHARGE PORT, THE SUCCESSFUL SUPPLIER'S/ BIDDER SHALL DEDUCT THE EXCESS LOSS AND/OR FREE FLOWING PRODUCT LEFT ON BOARD FROM THE BILL OF LADING QUANTITY FOR INVOICE PURPOSES.

- L) IN THE EVENT THE OUT-TURN LOSS IS PROVED TO BE DUE TO CEYPETCO'S FAULT INCLUDING BUT NOT LIMITED TO DISCHARGING PIPE LINE LEAKAGE, CAUSING AND OUT-TURN LOSS IN EXCESS OF 0.5%, SUCH EXCESS LOSS SHALL NOT BE DEDUCTED FROM THE B/L QUANTITY FOR INVOICE PURPOSES.
- M) THE COST OF INSPECTION, INCLUDING COST FOR TESTING OF SECOND COMPOSITE SAMPLE PAYABLE TO INDEPENDENT INSPECTOR AT DISCHARGE PORT, SHALL BE SHARED EQUALLY BETWEEN CEYPETCO AND THE SUCCESSFUL SUPPLIER'S/ BIDDER.

## **2.10. RECOVERY OF DAMAGES OR LOSSES FOR CEYPETCO DUE TO UNACCEPTABLE QUALITY**

- A) IF THE QUALITY OF ANY OR ALL OF THE PRODUCT(S) AT THE DISCHARGE PORT DOES (DO) NOT MEET/COMPLY WITH THE CONTRACTUAL SPECIFICATIONS SPECIFIED UNDER **ANNEX - 'C & D'** WITH RESPECT TO ANY OF THE PARAMETERS INDICATED THEREIN, SUBJECT TO **CLAUSE 2.9.2**, CEYPETCO RESERVES THE RIGHT TO REJECT THE FULL CONSIGNMENT ON BOARD THE VESSEL OR PART OF THE CONSIGNMENT AS THE CASE MAY BE.
- B) IN SUCH A CASE THE SUCCESSFUL SUPPLIER'S/ BIDDER IS OBLIGED TO PROVIDE A REPLACEMENT CARGO AT THE REQUEST OF CEYPETCO WITHOUT ANY ADDITIONAL COST



TO CEYPETCO WITHIN THE TIME SPECIFIED BY CEYPETCO SUBJECT TO PAYMENT OF ZERO POINT ONE PERCENT (0.1%) OF THE DAP "VALUE OF THE REJECTED CARGO" PER DAY FOR THE PERIOD COMMENCING FROM THE DATE OF REJECTION OF THE CARGO UNTIL THE REPLACEMENT CARGO IS DELIVERED AT COLOMBO (I.E. UP TO THE TIME OF BERTHING) DURING THE NEW LAYCAN SUBJECT TO THE MAXIMUM OF TWENTY (20) DAYS. VALUE OF THE REJECTED CARGO SHALL BE DETERMINED, BASED ON THE B/L QUANTITY, THE B/L DATE OF THE REJECTED CARGO AND AS PER THE **CLAUSE 2.12** UNDER THE HEADING "PRICE / INTEREST / PAYMENT" OF THIS TENDER DOCUMENT. DETERMINATION OF THE NEW LAYCAN WILL BE AT THE DISCRETION OF CEYPETCO. HOWEVER, THE CEYPETCO SHALL NOT UNREASONABLY DELAY THE ALLOCATION OF THE ALTERNATIVE DELIVERY LAYCAN.

THE CONSENT FOR THE SUPPLY OF REPLACEMENT CARGO SHALL BE COMMUNICATED IN WRITING BY THE SUCCESSFUL SUPPLIER/BIDDER TO CEYPETCO WITHIN **FORTY EIGHT (48) HOURS** OF SUCH REQUEST BY CEYPETCO.

- C) IN THE EVENT OF REJECTION OF THE CARGO RESULTING IN THE DELAY OF REPLACEMENT CARGO UNDER THIS CONTRACT, THE SUPPLIER SHALL BE BOUND TO EXTEND THE VALIDITY OF THE PERFORMANCE SECURITY GUARANTEE UP TO THE DATE DETERMINED BY CEYPETCO AS REQUIRED.
- D) THE PRICING OF THE REPLACEMENT CARGO SHALL BE DETERMINED AS PER THE **CLAUSE 2.12**, UNDER THE HEADING "PRICE / INTEREST / PAYMENT" OF THIS TENDER DOCUMENT. HOWEVER, THE **DAP COLOMBO BASIS (INCOTERMS 2010)** PRICE MENTIONED IN THE SAID CLAUSE FOR THE REPLACEMENT CARGO SHOULD BE THE LOWEST PRICE CALCULATED UNDER i. AND ii. BELOW;
- i. THE AVERAGE OF THE MIDS OF FOB SINGAPORE PRICE OF THE PRODUCT/S UNDER THE HEADING OF "PLATTS SINGAPORE MIDDLE DISTILLATES ASSESSMENT" ON THE DATE OF B/L OF THE REPLACEMENT CARGO, TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L OF THE REPLACEMENT CARGO. (IF THERE IS NO PUBLICATION ON B/L DATE OF THE REPLACEMENT CARGO THEN TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L OF THE REPLACEMENT CARGO ARE TO BE TAKEN INTO ACCOUNT) PLUS A FIXED PREMIUM/DISCOUNT FOR THE 30 DAY INTEREST FREE CREDIT PERIOD.
  - ii. THE AVERAGE OF THE MIDS OF FOB SINGAPORE PRICE OF THE PRODUCT/S UNDER THE HEADING OF "PLATTS SINGAPORE MIDDLE DISTILLATES ASSESSMENT" ON THE DATE OF B/L OF THE REJECTED / ORIGINAL CARGO, TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L OF THE REJECTED / ORIGINAL CARGO. (IF THERE IS NO PUBLICATION ON B/L DATE OF THE REJECTED / ORIGINAL CARGO THEN TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L OF THE REJECTED / ORIGINAL CARGO ARE TO BE TAKEN INTO ACCOUNT) PLUS A FIXED PREMIUM/DISCOUNT FOR THE 30 DAY INTEREST FREE CREDIT PERIOD.
- (I.E. LOWEST PRICE FROM i. OR ii. ABOVE SHALL BE TAKEN TO DETERMINE THE FINAL PRICE OF THE REPLACEMENT CARGO).
- E) IN THE EVENT, FAILURE BY THE SUCCESSFUL BIDDER/ SUPPLIER TO PROVIDE A REPLACEMENT CARGO, CEYPETCO RESERVES THE RIGHT TO TERMINATE THE CONTRACT AND TO FORFEIT THE PERFORMANCE GUARANTEE.

- F) FOR THE REPLACEMENT CARGO, THE SAME TERMS AND CONDITIONS OF THIS TENDER SHALL BE APPLICABLE IN ALL ASPECTS INCLUDING QUALITY, DELIVERY AND RECOVERY OF DAMAGES OR LOSSES FOR CEYPETCO.
- G) IN THE EVENT THE CEYPETCO DECIDING, AT ITS SOLE DISCRETION, NOT TO REQUEST A REPLACEMENT CARGO FOR ANY OR ALL PRODUCT/S, A RECOVERY OF DAMAGES OR LOSSES FOR CEYPETCO WHICH AMOUNTS TO ONE POINT FIVE PERCENT (1.5%) OF DAP COLOMBO VALUE OF SUCH REJECTED PRODUCT/S SHALL BE CLAIMED AND RECOVER FROM THE LETTER OF CREDIT (L/C) OF THE BALANCE ACCEPTED CARGO ON BOARD THE SAME VESSEL. ALTERNATIVELY THE SUCCESSFUL BIDDER/SUPPLIER MAY SETTLE SUCH AMOUNTS DIRECTLY TO CEYPETCO OUTSIDE THE L/C.

IN THE EVENT, THE SUPPLIER DOES NOT AGREE TO DEDUCT SUCH DAMAGES OR LOSSES FOR CEYPETCO FROM THE LETTER OF CREDIT (L/C) OF THE BALANCE ACCEPTED CARGO ON BOARD THE VESSEL OR DOES NOT AGREE TO SETTLE DIRECTLY TO CEYPETCO AS CLAIMED BY CEYPETCO, IT SHALL BE CONSIDERED AS THE NON PERFORMANCE OF THE CONTRACT. MOREOVER, CEYPETCO SHALL RESERVE THE RIGHT TO RECOVER SUCH DAMAGES OR LOSSES FOR CEYPETCO SO ACCUMULATED FROM THE PERFORMANCE SECURITY GUARANTEE AT THE END OF THE CONTRACT.

#### **2.11. OUT-TURN LOSS**

IN THE EVENT THAT THE OUT-TURN LOSS (OUT-TURN QUANTITY VS. B/L QUANTITY) IS IN EXCESS OF 0.5% AND / OR THERE IS ANY FREE FLOWING PRODUCT LEFT ON BOARD AS REPORTED BY INDEPENDENT INSPECTORS (GEO-CHEM / ITS CALEB BRETT / SBC ASIA-SAYBOLT/ SGS / BUREAU VARITAS) AT DISCHARGE PORT, COLOMBO THE SUCCESSFUL SUPPLIER'S/BIDDER SHALL DEDUCT THE EXCESS LOSS AND / OR FREE FLOWING PRODUCT LEFT ON BOARD FROM THE B/L QUANTITY FOR INVOICE PURPOSES.

#### **2.12. PRICE / PAYMENT / INTEREST**

##### **2.12.1 PAYMENT IN 30 DAYS - OPTION -1**

- (A) DAP COLOMBO PRICE FOR GAS OIL (0.001% MAX SULPHUR) SHALL BE CALCULATED AS FOLLOWS:

PRICE OFFERED FOR GAS OIL (0.001% MAX SULPHUR) IN USD PER BARREL ON **DAP COLOMBO BASIS (INCOTERMS 2010)** SHOULD BE THE AVERAGE OF THE MIDS OF FOB SINGAPORE PRICE OF GAS OIL 10 PPM IN PLATT'S SINGAPORE UNDER THE HEADING OF "PLATT'S SINGAPORE MIDDLE DISTILLATES ASSESSMENTS" ON THE DATE OF B/L, TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L. (IF THERE IS NO PUBLICATION ON B/L DATE THEN TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L ARE TO BE TAKEN INTO ACCOUNT) PLUS A FIXED PREMIUM/DISCOUNT FOR THE FIRST 30 DAYS INTEREST FREE CREDIT PERIOD.

- (B) DAP COLOMBO PRICE FOR GAS OIL (0.05% MAX SULPHUR) SHALL BE CALCULATED AS FOLLOWS:

PRICE OFFERED FOR GAS OIL (0.05% MAX SULPHUR) IN USD PER BARREL ON **DAP COLOMBO BASIS (INCOTERMS 2010)** SHOULD BE THE AVERAGE OF THE MIDS OF FOB SINGAPORE PRICE OF GAS OIL 500 PPM IN PLATT'S SINGAPORE UNDER THE HEADING OF "PLATT'S SINGAPORE MIDDLE DISTILLATES ASSESSMENTS" ON THE DATE OF B/L, TWO DAYS IMMEDIATELY BEFORE

AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L. (IF THERE IS NO PUBLICATION ON B/L DATE THEN TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L ARE TO BE TAKEN INTO ACCOUNT) PLUS A FIXED PREMIUM/DISCOUNT FOR THE FIRST 30 DAYS INTEREST FREE CREDIT PERIOD.

#### **2.12.2 PAYMENT IN 180 DAYS - OPTION -2**

- (A) DAP COLOMBO PRICE FOR GAS OIL (0.001% MAX SULPHUR) SHALL BE CALCULATED AS FOLLOWS:

PRICE OFFERED FOR GAS OIL (0.001% MAX SULPHUR) IN USD PER BARREL ON **DAP COLOMBO BASIS (INCOTERMS 2010)** SHOULD BE THE AVERAGE OF THE MIDS OF FOB SINGAPORE PRICE OF GAS OIL 10 PPM IN PLATT'S SINGAPORE UNDER THE HEADING OF "PLATT'S SINGAPORE MIDDLE DISTILLATES ASSESSMENTS" ON THE DATE OF B/L, TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L. (IF THERE IS NO PUBLICATION ON B/L DATE THEN TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L ARE TO BE TAKEN INTO ACCOUNT) PLUS A FIXED PREMIUM/DISCOUNT FOR THE FIRST 30 DAYS INTEREST FREE CREDIT PERIOD PLUS INTEREST RATE FOR THE EXTENDED CREDIT PERIOD FROM 30 DAYS TO 180 DAYS BASED ON A MARGIN OVER 6 (SIX) MONTHS LIBOR. LIBOR WILL BE THAT EXISTING ON THE B/L DATE, LC AMOUNT SHALL COVER VALUE AND THE INTEREST AMOUNT FOR THE EXTENDED PAYMENT PERIOD.

- (B) DAP COLOMBO PRICE FOR GAS OIL (0.05% MAX SULPHUR) SHALL BE CALCULATED AS FOLLOWS:

PRICE OFFERED FOR GAS OIL (0.05% MAX SULPHUR) IN USD PER BARREL ON **DAP COLOMBO BASIS (INCOTERMS 2010)** SHOULD BE THE AVERAGE OF THE MIDS OF FOB SINGAPORE PRICE OF GAS OIL 500 PPM IN PLATT'S SINGAPORE UNDER THE HEADING OF "PLATT'S SINGAPORE MIDDLE DISTILLATES ASSESSMENTS" ON THE DATE OF B/L, TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L. (IF THERE IS NO PUBLICATION ON B/L DATE THEN TWO DAYS IMMEDIATELY BEFORE AND TWO DAYS IMMEDIATELY AFTER THE DATE OF B/L ARE TO BE TAKEN INTO ACCOUNT) PLUS A FIXED PREMIUM/DISCOUNT FOR THE FIRST 30 DAYS INTEREST FREE CREDIT PERIOD PLUS INTEREST RATE FOR THE EXTENDED CREDIT PERIOD FROM 30 DAYS TO 180 DAYS BASED ON A MARGIN OVER 6 (SIX) MONTHS LIBOR. LIBOR WILL BE THAT EXISTING ON THE B/L DATE, LC AMOUNT SHALL COVER VALUE AND THE INTEREST AMOUNT FOR THE EXTENDED PAYMENT PERIOD.

- (C) LETTER OF CREDIT (L/C) TO BE ESTABLISHED BY THE CEYPETCO THROUGH ITS BANKERS EITHER BY BANK OF CEYLON OR PEOPLE'S BANK BASE ON THE TERMS AND CONDITIONS ACCEPTABLE TO BOTH SUCCESSFUL SUPPLIER/ BIDDER AND CEYPETCO, AT LEAST TWELVE CALENDAR DAYS PRIOR TO THE FIRST DAY OF THE TWO DAY DELIVERY LAYCAN AT COLOMBO.

THE SUCCESSFUL SUPPLIER/BIDDER SHALL BE RESPONSIBLE TO TRACE AND VERIFY THE RECEIPT OF THE L/C THROUGH THEIR CORRESPONDING BANK. THE SUPPLIER/BIDDER SHALL BE RESPONSIBLE TO SEND ALL REQUIRED DETAILS INCLUDING PERFORMA INVOICE FOR THE ESTABLISHMENT OF THE L/C BY CEYPETCO WITHIN THREE WORKING DAYS AFTER RECEIPT OF THE NOMINATION OF THE CARGO UNDER THIS CONTRACT.

- (D) IF THE PAYMENT DUE DATE FALLS ON A SATURDAY OR NON-MONDAY BANK HOLIDAY IN NEW YORK, USA, PAYMENT SHALL BE EFFECTED ON THE LAST PRECEDING BANKING DAY IN NEW YORK, USA. IF THE PAYMENT DUE DATE FALLS ON A SUNDAY OR MONDAY BANK HOLIDAY IN NEW YORK, USA, PAYMENT SHALL BE EFFECTED ON THE FIRST FOLLOWING BANKING DAY IN NEW YORK, USA CREDIT PERIOD UNDER **SUB CLAUSE 2.12.2 (A) & (B)** ABOVE FOR THE

PURPOSE OF INTEREST CALCULATION SHALL BE ADJUSTED AS PER PAYMENT DUE DATE BEING AFFECTED UNDER THIS CONDITION.

- (E) IN THE EVENT THAT CEYPETCO SHALL REMIT ANY MONIES DUE AND PAYABLE TO SUCCESSFUL SELLER'S/ BIDDER BANK ACCOUNT ON A DATE AFTER THE DUE DATE SPECIFIED FOR PAYMENT, THEN INTEREST SHALL BE CHARGED AT PREVAILING MONTHLY AVERAGE LIBOR (US DOLLARS) AS PUBLISHED BY THE FINANCIAL TIMES OR REUTERS PLUS A PREMIUM OF TWO PERCENT (2%) PER ANNUM, ON ALL AMOUNTS REMAINING OUTSTANDING FOR THE PERIOD FROM THE DATE PAYMENT WAS DUE TO THE DATE OF SUCCESSFUL SELLER'S / BIDDER RECEIPT OF PAYMENT.
- (F) FINAL UNIT PRICE FOR EACH PRODUCT SHALL BE EXPRESSED TO **THREE DECIMAL PLACES** BY ROUNDING UP THE THIRD DECIMAL PLACE IF THE FOURTH DECIMAL PLACE IS FIVE (5) OR GREATER.
- (G) PAYMENT WILL BE MADE THIRTY (30) DAYS (OPTION -1) OR HUNDRED AND EIGHTY (180) DAYS (OPTION -2) AFTER THE B/L DATE [B/L DATE TO COUNT AS DAY ZERO (0)] BY AN IRREVOCABLE, NON-ASSIGNABLE, NON-TRANSFERABLE & UNCONFIRMED DOCUMENTARY LETTER OF CREDIT (L/C) ESTABLISHED THROUGH BANK OF CEYLON/PEOPLE'S BANK, COLOMBO. ALL BANK CHARGES OUT SIDE SRI LANKA, IF ANY, WILL BE TO THE ACCOUNT OF THE SUCCESSFUL SUPPLIER/ BIDDER. CONFIRMATION CHARGES OF L/C SHALL BE TO THE BENEFICIARY'S ACCOUNT.
- (H) L/C ESTABLISHED BY CEYPETCO WILL CALL FOR THE FOLLOWING ORIGINAL DOCUMENTS.
- a. MANUALLY SIGNED ORIGINAL COMMERCIAL INVOICE BASED ON THE B/L QUANTITY IN US BARRELS @ 60 OF (IN AIR).
  - b. FULL SET OF 3/3 ORIGINAL 'CLEAN ON BOARD' BILL OF LADING ISSUED OR ENDORSED TO THE ORDER OF BANK OF CEYLON/PEOPLE'S BANK, COLOMBO AND NOTIFY 'CEYLON PETROLEUM CORPORATION' AND SHOWING FREIGHT PAYABLE AS PER CHARTER PARTY. EACH ORIGINAL B/L TO BE MANUALLY SIGNED BY THE MASTER OF THE VESSEL OR OWNERS OR SIGNED ON BEHALF OF THE MASTER AS AGENTS.
  - c. CERTIFICATE OF QUALITY EX SHORE TANKS AT LOAD PORT ISSUED OR ENDORSED BY THE INDEPENDENT INSPECTOR, CONFIRMING THAT THE PRODUCTS SHIPPED CONFORMS TO THE CONTRACTUAL SPECIFICATIONS.
  - d. CERTIFICATE OF QUANTITY EX SHORE TANKS AT LOAD PORT ISSUED OR ENDORSED BY THE INDEPENDENT INSPECTOR.
  - e. CERTIFICATE OF ORIGIN ISSUED BY SELLER OR TERMINAL OR ANY AUTHORITY OR LOCAL BODY OR CHAMBER OF COMMERCE SUCH CERTIFICATE SHALL NOT BE ISSUED BY COUNTRIES WHICH COMES UNDER SANCTION IMPOSED BY UNITED STATES / UNITED NATIONS/ EUROPEAN UNION.
  - f. TANK CLEANLINESS & DRY CERTIFICATE ISSUED BY THE INDEPENDENT INSPECTOR, CONFIRMING THAT THE SHIP'S TANKS ARE CLEAN AND DRY PRIOR TO LOADING.
  - g. CERTIFICATE OF QUALITY AT DISCHARGE PORT, COLOMBO ISSUED OR ENDORSED BY THE INDEPENDENT INSPECTOR BASED ON THE REPORT OF TESTS CEYLON PETROLEUM STORAGE TERMINALS LIMITED (CPSTL) LABORATORY, CONFIRMING THAT THE PRODUCTS SHIPPED CONFORM TO THE CONTRACTUAL SPECIFICATIONS.

- h. CERTIFICATE OF SHIP ARRIVAL QUANTITY AND OUT-TURN QUANTITY AT DISCHARGE PORT, COLOMBO ISSUED OR ENDORSED BY THE INDEPENDENT INSPECTOR.
- i. THE NEGOTIATION OF LETTER OF CREDIT (L/C) UPON PRESENTATION OF LETTER OF INDEMNITY (LOI) IN LIEU OF ABOVE ORIGINAL SHIPPING DOCUMENTS IS PERMITTED FOR THE SUCCESSFUL SUPPLIER/BIDDER SUBJECT TO;
  - i. PRESENTATION OF BENEFICIARY'S MANUALLY SIGNED ORIGINAL COMMERCIAL INVOICE.
  - ii. PRESENTATION OF SHIP ARRIVAL QUANTITY REPORT ISSUED BY THE INDEPENDENT INSPECTOR AT DISCHARGE PORT, COLOMBO.
  - iii. PRESENTATION OF TANK CLEANLINESS & DRY CERTIFICATE ISSUED BY THE INDEPENDENT INSPECTOR, CONFIRMING THAT THE SHIP'S TANKS ARE CLEAN & DRY PRIOR TO LOADING.
  - iv. PRESENTATION OF QUALITY CERTIFICATE ISSUED BY THE INDEPENDENT INSPECTOR AT DISCHARGE PORT, COLOMBO.
  - v. PRESENTATION OF OUT-TURN QUANTITY REPORT ISSUED BY THE INDEPENDENT INSPECTOR AT DISCHARGE PORT, COLOMBO.
  - vi. OBTAINING PRIOR APPROVAL OF CEYPETCO FOR SUCH LOI FORMAT.

**2.13. LOCAL AGENT & LOCAL AGENCY COMMISSION**

OFFER SHOULD INDICATE THE LOCAL AGENT'S NAME AND ADDRESS AND THE QUANTUM OF COMMISSION PAYABLE TO LOCAL AGENT, WHICH SHOULD BE INCLUDED IN THE PRICE QUOTED. THE LOCAL AGENT'S COMMISSION WILL BE DEDUCTED FROM THE TOTAL DAP COLOMBO VALUE AND PAID IN SRI LANKA RUPEES.

**2.14. TITLE AND RISK**

TITLE AND RISK / PROPERTY OF THE PRODUCT SUPPLIED, UNDER THE TERMS OF THIS TENDER, SHALL PASS ON TO CEYPETCO AT THE DISCHARGE PORT WHEN PRODUCT PASSES THE SUCCESSFUL SUPPLIER'S / BIDDER'S VESSEL'S PERMANENT HOSE/DISCHARGING ARM CONNECTION.

**2.15. PERFORMANCE SECURITY GUARANTEE**

- A) THE SUCCESSFUL SUPPLIER / BIDDER **INCLUDING RECOGNIZED GOVERNMENT OWNED INSTITUTIONS / SUBSIDIARIES AND OIL MAJORS**, ON BEING NOTIFIED BY THE CEYPETCO OF THE ACCEPTANCE OF HIS OFFER, SHALL FURNISH AT HIS OWN EXPENSE A PERFORMANCE SECURITY GUARANTEE AFTER THE DATE OF AWARD OF THE BID TO THE SUCCESSFUL TENDERER, WITHIN SEVEN (7) WORKING DAYS BY A LICENCED COMMERCIAL BANK IN SRI LANKA IN FAVOR OF CEYPETCO AND PAYABLE TO THE CEYPETCO ON DEMAND TO THE VALUE OF **UNITED STATES DOLLARS ONE MILLION (US\$ 1,000,000/=)**.
- (B) THE PERFORMANCE SECURITY GUARANTEE SHOULD BE VALID FOR 30 DAYS FROM THE SECOND DAY OF THE STIPULATED DELIVERY LAYCAN.
- (C) THE SUCCESSFUL SUPPLIER / BIDDER SHOULD STRICTLY ADHERE TO **THE FORMAT OF PERFORMANCE SECURITY GUARANTEE WHICH IS ANNEXED HERETO AS ANNEX - 'E'**.

- (D) **THE SUCCESSFUL SUPPLIER / BIDDER SHOULD ENSURE AND CLEARLY INDICATE IN ITS OFFER THAT WILL BE PROVIDED A PERFORMANCE SECURITY GUARANTEE UPON THE AWARD. FAILURE TO COMPLY WITH THIS REQUIREMENT SHALL BE CONSIDERED AS A MAJOR DEVIATION RESULTING TO AWARD BEING CANCELLED, WHILE THE BID SECURITY GUARANTEE BEING FORFEITED.**
- (E) IF THE SUCCESSFUL SUPPLIER/ BIDDER FAILS TO FURNISH THE PERFORMANCE SECURITY GUARANTEE AS AFORESAID, THE SUCCESSFUL SUPPLIER'S NAME TO BE PLACED IN THE LIST OF DEFAULTING SUPPLIERS. CEYPETCO SHALL THEREFORE, RESERVE THE RIGHT, IN ITS ABSOLUTE DISCRETION TO MAKE SUITABLE ARRANGEMENTS REQUIRED TO PERFORM OF SUCH TENDER.
- (F) THE SUCCESSFUL SUPPLIER/ BIDDER, IN THE EVENT OF HIS FAILURE TO FURNISH THE PERFORMANCE SECURITY AS REQUIRED UNDER THIS TENDER DOCUMENT, SHALL BE LIABLE FOR ANY LOSSES, COSTS, EXPENSES AND DAMAGES, WHICH CEYPETCO MAY SUSTAIN IN CONSEQUENCE OF SUCH FAILURE AND THE BID SECURITY GUARANTEE, SHALL BE FORFEITED.
- (G) THE LETTER OF CREDIT (L/C) FOR THE SHIPMENT WILL BE OPENED ONLY AFTER THE RECEIPT OF PERFORMANCE SECURITY GUARANTEE. THE PERFORMANCE SECURITY GUARANTEE SHALL BE IN FAVOUR OF CEYPETCO.

**2.16. CLAIMS, DISPUTES AND RECOVERY OF DAMAGES OR LOSSES FOR CEYPETCO BY LATE DELIVERY AND DELIVERY OF LESSER QUANTITY THAN AGREED**

- (A) ANY CLAIM WHATSOEVER ARISING BETWEEN THE SUCCESSFUL SUPPLIER/ BIDDER AND CEYPETCO TO THIS CONTRACT, UNDER THE TERMS OF THIS CONTRACT SHALL BE LODGED IN WRITING **WITHIN SIXTY (60) DAYS** OF RECEIPT OF PRODUCT BY CEYPETCO OR IN THE CASE THE CARGO IS NOT DELIVERED TO CEYPETCO **WITHIN SIXTY (60) DAYS** OF THE LAST DATE OF DELIVERY LAYCAN AS NOTIFIED BY CEYPETCO. OTHERWISE ANY SUCH CLAIM SHALL BE DEEMED TO HAVE BEEN WAIVED.
- (B) EVERY ENDEAVOUR SHALL BE MADE TO SETTLE ANY DIFFERENCE OR DISPUTE BETWEEN CEYPETCO AND THE SUCCESSFUL SUPPLIER/ BIDDER ARISING FROM ANY TRANSACTION BY MUTUAL NEGOTIATIONS, FAILING WHICH SUCH DIFFERENCES OR DISPUTES SHALL BE SETTLED BY ARBITRATION.
- (C) THE VENUE OF ARBITRATION SHALL BE **COLOMBO, SRI LANKA.**
- (D) THE ARBITRATION SHALL FOLLOW UNITED NATIONS COMMISSION ON INTERNATIONAL TRADE LAW (**UNCITRAL**) PROCEDURES.
- (E) THIS TENDER SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE **ENGLISH LAW EXCLUDING ANY CONFLICT OF LAWS AND RULES.**
- (F) ARBITRATION SHALL BE A CONDITION PRECEDENT TO THE INSTITUTION OF ANY LEGAL ACTION BY EITHER PARTY AGAINST THE OTHER.
- (G) THE SUCCESSFUL SUPPLIER/ BIDDER IS FULLY RESPONSIBLE TO DELIVER THE CARGO WITHIN THE AGREED UPON DELIVERY DATE /LAYCAN. FAILURE TO COMPLY WITH THE AGREED UPON DELIVERY DATE /LAYCAN WILL MAKE THE SUCCESSFUL SUPPLIER/ BIDDER LIABLE FOR LIQUIDATED DAMAGES OF **ZERO POINT TWO FIVE PERCENT (0.25%)** OF THE DAP VALUE PER DAY FOR EACH DAY OF DELAY COUNTS PRO-RATA BASIS FROM 00:01 HRS. OF THE FIRST DAY, AFTER LAST DAY OF AGREED DELIVERY DATE/LAYCAN TILL VESSEL TENDER NOR AT DISCHARGE PORT AT COLOMBO. IF THE DELAY EXCEEDS SEVEN DAYS AFTER THE LAST DATE OF THE

AGREED DELIVERY LAYCAN WITHOUT OBTAINING PRIOR APPROVAL, CEYPETCO WILL RESERVE RIGHT TO TERMINATE THE CONTRACT.

- (H) THE SUCCESSFUL SUPPLIER/ BIDDER IS FULLY RESPONSIBLE TO DELIVER THE AGREED QUANTITY OF CARGO UNDER THE SHIPMENT. IN THE EVENT OF FAILURE TO DELIVER THE AGREED QUANTITY BELOW MINUS FIVE PERCENT (-5%) (OUTTURN QUANTITY VS. B/L QUANTITY), THE SUCCESSFUL SUPPLIER/ BIDDER WILL BE HELD LIABLE FOR THE PAYMENT OF DAMAGES OR LOSSES TO CEYPETCO AT THE RATE OF USD 10,000 PER EACH 1,000 MT OF SHORT LOADED QUANTITY OR PART THEREOF ON PRO-RATA BASIS.
- (I) IF THE BIDDER FAILS TO DELIVER ANY FULL SHIPMENT UNLESS AGREED FOR AN ALTERNATIVE, CEYPETCO WILL RESERVE THE RIGHT TO FORFEIT THE PERFORMANCE SECURITY GUARANTEE.

## **2.17. AWARD OF THE TENDER**

- 2.17.1 CEYPETCO RESERVES THE RIGHT TO CANCEL THE TENDER OR TO REJECT ANY PART OF THE TENDER OR REJECT THE TENDER WITHOUT ASSIGNING ANY REASON WHATSOEVER. IN SUCH AN EVENT CEYPETCO SHALL NOT BE LIABLE TO ANY COMPENSATION OR DAMAGES ARISING THEREFROM.
- 2.17.2 SELECTION OF EITHER OPTION - 1 (PAYMENT IN THIRTY (30) DAYS) OR OPTION - 2 (PAYMENT IN HUNDRED AND EIGHTY (180) DAYS) OF THE TENDER AT ITS SOLE DISCRETION OF THE SSCAPC.
- 2.17.3 WHERE THE TENDER IS AWARDED SUCH AWARD SHALL BE IN ACCORDANCE WITH THESE TERMS AND CONDITIONS NOTWITHSTANDING ANY VARIATION IN THE OFFER THEREFROM UNLESS EXPRESSLY AND SPECIFICALLY PROVIDED FOR OTHERWISE IN THE COMMUNICATION OF THE AWARD.
- 2.17.4 THE SUCCESSFUL SUPPLIER / BIDDER, ON THE RECEIPT OF THE AWARD, SHALL FORTHWITH ACKNOWLEDGE AND CONFIRM ACCEPTANCE OF SAME BY FAX/E-MAIL AND PROCEED TO TAKE ALL STEPS THAT ARE NECESSARY TO ENSURE PERFORMANCE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE TENDER.

## **2.18. LAYTIME FOR DISCHARGE AT COLOMBO**

### **2.18.1 LAYTIME FOR DISCHARGE AT DOLPHIN TANKER BERTH, COLOMBO**

LAYTIME FOR THE DISCHARGE OF TOTAL COMBINED CARGO OF 52,500 BBLS PLUS/MINUS 5 PCT GAS OIL (0.001% MAX SULPHUR) AND 247,500 BBLS PLUS/MINUS 10 PCT GAS OIL (0.05% MAX SULPHUR) PRODUCTS AT DOLPHIN TANKER BERTH, COLOMBO SHALL BE **168 HRS**. AND THE COMMENCEMENT OF LAYTIME SHALL BE DETERMINED IN THE FOLLOWING MANNER.

- (A) NOR SHOULD BE TENDERED BETWEEN 0700 AND 1700 HRS OF THE DELIVERY LAYCAN **06-07/12/2017**. IF NOR IS TENDERED AFTER 1700 HRS, FOR ALL PURPOSES IT WILL BE CONSIDERED THAT NOR HAS BEEN TENDERED AT 0700 HRS ON THE FOLLOWING DAY AND LAYTIME SHALL COMMENCE 06 HRS THEREAFTER OR AT THE TIME OF BERTHING, WHICHEVER IS EARLIER.
- (B) IF NOR IS TENDERED BEFORE THE COMMENCEMENT OF THE DELIVERY LAYCAN **06-07/12/2017**, IT WILL BE CONSIDERED THAT NOR HAS BEEN TENDERED AT 0700 HRS ON THE FIRST DAY OF THE DELIVERY LAYCAN. LAYTIME SHALL IN SUCH CASE COMMENCE 06 HRS THEREAFTER OR AT THE TIME OF BERTHING, WHICHEVER IS EARLIER.

(C) IF THE VESSEL IS BERTHED PRIOR TO THE DELIVERY LAYCAN **06-07/12/2017**, AT THE REQUEST OF THE SELLER LAYTIME SHALL COMMENCE AT 0700 HRS ON THE FIRST DAY OF THE DELIVERY LAYCAN.

(D) IF NOR IS TENDERED AFTER 1700 HRS ON THE SECOND DAY OF THE DELIVERY LAYCAN, LAYTIME SHALL COMMENCE AT THE TIME OF BERTHING.

#### **2.18.2 LAYTIME FOR DISCHARGE AT SPM MUTHURAJAWELA, COLOMBO**

LAYTIME FOR THE DISCHARGE OF TOTAL COMBINED CARGO OF 52,500 BBLs PLUS/MINUS 5 PCT GAS OIL (0.001% MAX SULPHUR) AND 247,500 BBLs PLUS/MINUS 10 PCT GAS OIL (0.05% MAX SULPHUR) PRODUCTS AT SPM MUTHURAJAWELA, COLOMBO SHALL BE **168 HRS.** AND THE COMMENCEMENT OF LAYTIME SHALL BE DETERMINED IN THE FOLLOWING MANNER.

(A) NOR SHOULD BE TENDERED BETWEEN 0600 AND 1500 HRS OF THE DELIVERY LAYCAN **06-07/12/2017**. IF NOR IS TENDERED AFTER 1500 HRS, FOR ALL PURPOSES IT WILL BE CONSIDERED THAT NOR HAS BEEN TENDERED AT 0600 HRS ON THE FOLLOWING DAY AND LAYTIME SHALL COMMENCE 06 HRS THEREAFTER OR AT THE TIME OF MOORING, WHICHEVER IS EARLIER.

(B) IF NOR IS TENDERED BEFORE THE COMMENCEMENT OF THE DELIVERY LAYCAN **06-07/12/2017**, IT WILL BE CONSIDERED THAT NOR HAS BEEN TENDERED AT 0600 HRS ON THE FIRST DAY OF THE DELIVERY LAYCAN. LAYTIME SHALL IN SUCH CASE COMMENCE 06 HRS THEREAFTER OR AT THE TIME OF MOORING, WHICHEVER IS EARLIER.

(C) IF THE VESSEL IS MOORED PRIOR TO THE DELIVERY LAYCAN **06-07/12/2017**, AT THE REQUEST OF THE SELLER THE LAYTIME SHALL COMMENCE AT 0600 HRS ON THE FIRST DAY OF THE DELIVERY LAYCAN.

(D) IF NOR IS TENDERED AFTER 1500 HRS OF THE SECOND DAY OF THE DELIVERY LAYCAN, LAYTIME SHALL COMMENCE AT THE TIME OF MOORING.

(E) MOORING OF TANKER AT SPM MUHTURAJAWELA, COLOMBO IS GOVERNED BY THE BUILDERS (SBM-IMODCO) RECOMMENDATIONS ESPECIALLY WITH REGARD TO THE SAFETY LIMITS OF WEATHER/SEA CONDITIONS. ANY DELAY IN MOORING DUE TO WEATHER AND/OR SEA CONDITIONS TO BE COUNTED AS HALF LAYTIME (CONOCO WEATHER CLAUSE).

#### **2.18.3 LAYTIME FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH, COLOMBO AND SPM MUTHURAJAWELA, COLOMBO**

LAYTIME FOR THE TWO BERTH DISCHARGE OF TOTAL COMBINED CARGO OF 52,500 BBLs PLUS/MINUS 5 PCT GAS OIL (0.001% MAX SULPHUR) AND 247,500 BBLs PLUS/MINUS 10 PCT GAS OIL (0.05% MAX SULPHUR) PRODUCTS AT DOLPHIN TANKER BERTH, COLOMBO OR SPM MUTHURAJAWELA, COLOMBO SHALL BE **168 HRS.** AND THE COMMENCEMENT OF LAYTIME SHALL BE DETERMINED IN THE FOLLOWING MANNER.

(A) IF THE FIRST BERTH IS DOLPHIN TANKER BERTH, LAYTIME STARTS AS PER **CLAUSE 2.18.1** GIVEN ABOVE AND IF THE FIRST BERTH IS SPM MUTHURAJAWELA, LAYTIME STARTS AS PER **CLAUSE 2.18.2** GIVEN ABOVE.

(B) SAILING TIME EITHER FROM SPM MUTHURAJAWELA TO DOLPHIN TANKER BERTH OR VICE VERSA SHALL NOT BE COUNTED AS USED LAYTIME.



(C) BERTHING OF TANKERS AT SPM MUHTURAJAWELA, COLOMBO IS GOVERNED BY THE BUILDERS (SBM-IMODCO) RECOMMENDATIONS ESPECIALLY WITH REGARD TO THE SAFETY LIMITS OF WEATHER/SEA CONDITIONS. ANY DELAY IN MOORING DUE TO WEATHER AND/OR SEA CONDITIONS TO BE COUNTED AS HALF LAYTIME (CONOCO WEATHER CLAUSE).

## **2.19. NOTICE OF ARRIVAL AT COLOMBO**

MASTER OF VESSEL SHOULD ADVISE ESTIMATED TIME OF ARRIVAL (ETA) AT COLOMBO 3/2/1 DAYS IN ADVANCE TO THE COMMERCIAL MANAGER, CEYLON PETROLEUM CORPORATION TEL NOS. +94-11-5664649 FAX NO.94-11-5455406/5455400 E-MAIL: cm@ceypetco.gov.lk, commercial@ceypetco.gov.lk, THE MANAGER (SHIPPING) CEYLON PETROLEUM CORPORATION TEL NO. +94-11-5455300 FAX NOS. +94-11-5455407 E-MAIL: shipping@ceypetco.gov.lk, THE DEPUTY MANAGER (OPERATIONS), CEYLON PETROLEUM CORPORATION FAX NO. +94-11-5455432 E-MAIL: menakaj@ceypetco.gov.lk, THE MANAGER (OPERATIONS) AT OIL FACILITIES OFFICE, CPSTL, COLOMBO TEL NO. 94-11-2422388/FAX 94-11-2434273, THE OPERATIONS MANAGER (BULK MOVEMENTS AND BULK PRODUCTS), CPSTL, COLOMBO TELE/FAX NO. +94-11-2572324 AND THE MANAGER (OPERATIONS), MUTHURAJAWELA TELE NO. +94-11-5769519 FAX NO. +94-11-5353352 VIA VESSEL AGENT AT COLOMBO.

## **2.20. VESSEL REQUIREMENTS**

### **2.20.1 REQUIREMENTS OF TANKERS FOR DISCHARGING OF PRODUCT VIA DOLPHIN TANKER BERTH, COLOMBO**

VESSEL NOMINATED

#### **1. SHOULD MEET FOLLOWING COLOMBO PORT RESTRICTION:**

TYPE OF HULL	-	DOUBLE HULL
SDWT	-	60,000 MT MAX.
LOA	-	210 METERS MAX.
BEAM	-	32.2 METERS MAX.
DRAFT	-	11.8 METERS MAX.
DISTANCE FROM SEA LEVEL TO CENTRE MANIFOLD	-	14 METERS MAX.
MANIFOLD SIZE	-	6" DIAMETER
MANIFOLD TYPE	-	ANSI 150 CLASS
ARRIVAL MANIFOLD HEIGHT FROM SEA LEVEL	-	11.5 METERS MAX.

2. SHALL NOT EXCEED 20 YEARS OF AGE. UNDER NO CIRCUMSTANCES VESSELS OVER 20 YEARS OF AGE WILL BE ACCEPTED. ACCEPTABLE CAP RATING OF THE VESSEL IS 0 OR 1 FOR HULL AND MACHINERY.

3. SHOULD BE A CLEAN TANKER WHICH HAS CARRIED CLEAN PETROLEUM PRODUCTS ON THE LAST THREE VOYAGES. (OBO CARRIERS ARE NOT ACCEPTABLE).

4. THE PIPELINE NETWORK CONNECTING DOLPHIN TANKER BERTH, COLOMBO AND KOLLONNAWA TERMINAL CONTAINS TWO PIPELINES WITH THE DIAMETERS 10 INCH & 12 INCH. THE 12 INCH DIAMETER PIPELINE IS CURRENTLY UNAVAILABLE FOR DISCHARGING OF PRODUCTS DUE TO ONGOING REPAIR WORKS. THEREFORE, ONLY THE 10 INCH DIAMETER PIPELINE WILL BE AVAILABLE FOR THE DISCHARGE OF THE PRODUCTS UNTIL THE ONGOING

REPAIR WORKS ARE COMPLETED. HENCE, THE FOLLOWING DISCHARGING MEANS SHOULD BE MADE AVAILABLE BY THE BIDDERS FOR THE DISCHARGE OF PRODUCTS AT DOLPHIN TANKER BERTH, COLOMBO.

5. DISCHARGING MECHANISM – A

PRODUCTS DISCHARGE ONLY VIA 10 INCH DIAMETER PIPELINE UNTIL THE COMPLETION OF THE REPAIR WORKS TO THE 12 INCH DIAMETER PIPELINE.

6. SHOULD BE CAPABLE OF DISCHARGING A CARGO OF GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR) AT A MINIMUM DISCHARGING RATE OF 270 M<sup>3</sup> PER HOUR THROUGH A 10 INCH DIAMETER PIPE LINE WHILE MAINTAINING PRESSURE AT VESSEL'S MANIFOLDS FROM 10.0 KG/CM<sup>2</sup>. ONE MANIFOLD CONNECTION OR TWO MANIFOLD CONNECTIONS WILL BE PROVIDED FOR THE DISCHARGE OF PRODUCTS THROUGH 6 INCH LOADING / DISCHARGING ARM/ARMS.
7. SHOULD BE CAPABLE OF FLUSHING THE 10 INCH, 7,000 METER LENGTH, DISCHARGE LINE WITH MINIMUM OF 5.0 KG/CM<sup>2</sup> PRESSURE AT MANIFOLD, WITH SEA WATER ABOUT FOUR HOURS EACH BEFORE COMMENCEMENT AND AFTER COMPLETION OF DISCHARGE OF EACH PRODUCT.
8. SHOULD BE EQUIPPED WITH DOUBLE VALVE SEGREGATION WHEN CARRYING GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) AS A COMBINED CARGO IN ORDER TO AVOID THE RISK OF CONTAMINATION OF TWO PRODUCTS WHILE UNLOADING I.E. DOUBLE VALVE SEGREGATION SHALL BE BETWEEN GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) WHICH WILL HAVE TO BE CONFIRMED BY THE INDEPENDENT INSPECTORS.

9. DISCHARGING MECHANISM – B

PRODUCTS DISCHARGE SIMULTANEOUSLY VIA 10 INCH & 12 INCH DIAMETER PIPELINES UPON COMPLETION OF THE REPAIR WORKS TO THE 12 INCH DIAMETER PIPELINE.

10. SHOULD BE CAPABLE OF DISCHARGING A CARGO OF GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR) SIMULTANEOUSLY THROUGH TWO ADJOINING MANIFOLDS AT A MINIMUM DISCHARGING RATE OF 270 M<sup>3</sup> PER HOUR AND 400 M<sup>3</sup> PER HOUR THROUGH TWO LINES OF 10 INCH AND 12 INCH DIAMETER RESPECTIVELY WHILE MAINTAINING PRESSURE AT VESSEL'S MANIFOLDS FROM 10.0 TO 12.5 KG/CM<sup>2</sup>. TWO NUMBERS MANIFOLD CONNECTIONS WILL BE PROVIDED FOR THE DISCHARGE OF PRODUCTS SIMULTANEOUSLY THROUGH TWO NUMBERS 6 INCH LOADING / DISCHARGING ARMS.
11. SHOULD BE CAPABLE OF FLUSHING THE 12 INCH, 7,000 METER LENGTH, DISCHARGE LINE WITH MINIMUM OF 5.0 KG/CM<sup>2</sup> PRESSURE AT MANIFOLD, WITH SEA WATER ABOUT FOUR HOURS EACH BEFORE COMMENCEMENT AND AFTER COMPLETION OF DISCHARGE OF EACH PRODUCT.

12. SHOULD BE EQUIPPED WITH DOUBLE VALVE SEGREGATION WHEN CARRYING GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) AS A COMBINED CARGO IN ORDER TO AVOID THE RISK OF CONTAMINATION OF TWO PRODUCTS WHILE UNLOADING SIMULTANEOUSLY I.E. DOUBLE VALVE SEGREGATION SHALL BE GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) WHICH WILL HAVE TO BE CONFIRMED BY THE INDEPENDENT INSPECTORS.
13. SHOULD HAVE ALL VALID CERTIFICATES REQUIRED UNDER THE INTERNATIONAL AND NATIONAL RULES AND REGULATIONS APPLICABLE AND SHOULD BE ISM CODE CERTIFIED OR WHOSE OWNERS OR OPERATORS SHOULD HOLD AN ISM CODE DOCUMENT OF COMPLIANCE.
14. SHOULD HAVE CARGO TANKS/ PIPE LINES/ PUMPS/ STRAINERS CLEAN AND DRY PRIOR TO COMMENCEMENT OF LOADING.
15. A DOCUMENT FROM VESSEL OWNERS CONFIRMING THAT THE VESSEL COMPLIES WITH ALL THE ABOVE REQUIREMENTS FROM SUB CLAUSE 1 TO SUB CLAUSE 14 AND THE LATEST UPDATED QUESTIONNAIRE 88 SHOULD BE FURNISHED AT THE TIME OF VESSEL NOMINATION.
16. IN THE EVENT OF A DELAY IN DISCHARGING THE CARGO AT COLOMBO DUE TO VESSEL'S NON-COMPLIANCE WITH THE ABOVE REQUIREMENTS FROM SUB CLAUSE 1 TO SUB CLAUSE 14 THE SELLER WILL BE HELD LIABLE FOR ALL CONSEQUENTIAL LOSSES.
17. ACCOMMODATION/MEALS
  - (A) FOLLOWING PERSONNEL WOULD STAY ON BOARD THROUGHOUT THE PERIOD OF TANKER MADE FAST AT DOLPHIN TANKER BERTH.
    - (a) TWO LOADING MASTERS
    - (b) ONE SAMPLE COLLECTOR (CREW)
    - (c) ONE INDEPENDENT INSPECTOR (JUNIOR OFFICER)
    - (d) ONE INTERNAL AUDITOR FROM CPSTL
  - (B) PROPER ACCOMMODATION ON OFFICERS' DECK SHOULD BE ARRANGED FOR LOADING MASTERS AND INDEPENDENT INSPECTORS.
  - (C) MEALS FOR LOADING MASTERS AND INDEPENDENT INSPECTORS SHOULD BE SERVED IN OFFICERS' DINING SALOON.
18. THERE SHALL BE NO INSPECTION / SURVEY ON BOARD WHILE DISCHARGING.
19. AFTER ACCEPTANCE OF THE NOMINATED VESSEL BY CEYPETCO, A CERTIFIED COPY OF THE APPLICABLE CHARTER PARTY INCLUDING THE RATE OF DEMURRAGE SHALL BE SUBMITTED BY THE SUCCESSFUL SUPPLIER/ BIDDER.
20. **LINE FLUSHING AT DOLPHIN TANKER BERTH, COLOMBO**

THE VESSEL NOMINATED BY THE SUCCESSFUL SUPPLIER/BIDDER SHOULD BE CAPABLE OF FLUSHING THE 12 INCH, 7,000 METER LENGTH, DISCHARGE LINE WITH MINIMUM OF 5.0 KG/CM<sup>2</sup> PRESSURE AT MANIFOLD, WITH SEA WATER ABOUT FOUR HOURS EACH BEFORE COMMENCEMENT AND AFTER COMPLETION OF DISCHARGE OF EACH PRODUCT ACCORDING TO THE FOLLOWING SEQUENCE,

- (A) ON ARRIVAL BEFORE DISCHARGING, VESSEL SHALL FLUSH THE DISCHARGE LINE WITH SEA WATER FOR FOUR HOURS.
- (B) THEN COMMENCE DISCHARGING GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR).
- (C) ON COMPLETION OF DISCHARGING GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR) DISCHARGE LINE WILL BE ONCE AGAIN FLUSHED WITH SEA WATER FOR ABOUT FOUR HOURS.

**2.20.2 REQUIREMENTS OF TANKERS FOR DISCHARGING OF PRODUCT VIA SPM MUTHURAJAWELA, COLOMBO**

VESSEL NOMINATED

1. SHOULD MEET FOLLOWING RESTRICTIONS AT SPM MUTHURAJAWELA, COLOMBO (DUAL PATH BUOY)
 

TYPE OF HULL	-	DOUBLE HULL
SDWT	-	60,000 MT MAX
LOA	-	228 METERS MAX.
BEAM (MOULDED)	-	34.9 METERS MAX.
DEPTH (MOULDED)	-	18.2 METERS MAX.
DRAFT 100% LOADED	-	12.5 METERS MAX.
DRAFT 20% LOADED	-	4.6 METERS MIN.
MANIFOLD SIZE/TYPE	-	12" DIAMETER/ANSI 150 CLASS
2. SHALL NOT EXCEED 20 YEARS OF AGE. UNDER NO CIRCUMSTANCES VESSELS OVER 20 YEARS OF AGE WILL BE ACCEPTED. ACCEPTABLE CAP RATING OF THE VESSEL IS **0 OR 1** FOR HULL AND MACHINERY.
3. SHOULD BE A CLEAN TANKER, WHICH HAS CARRIED CLEAN PETROLEUM PRODUCTS ON THE LAST THREE VOYAGES (OBO CARRIERS ARE NOT ACCEPTABLE).
4. SHOULD BE CAPABLE OF DISCHARGING GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR) THROUGH 12 INCH PORT MANIFOLD AT A MINIMUM DISCHARGE RATE OF 750 M<sup>3</sup> PER HOUR THROUGH 12 INCH FLOATING HOSE, WHILE MAINTAINING PRESSURE AT VESSEL'S MANIFOLDS FROM 05 KG/SQCM.
5. SHOULD BE CAPABLE OF FLUSHING THE 18 INCH, 7,000 METER LENGTH, DISCHARGE LINE WITH MINIMUM OF 5.0 KG/CM<sup>2</sup> PRESSURE AT MANIFOLD, WITH SEA WATER ABOUT FOUR HOURS EACH BEFORE COMMENCEMENT AND AFTER COMPLETION OF DISCHARGE OF EACH PRODUCT.

6. SHOULD BE EQUIPPED WITH DOUBLE VALVE SEGREGATION WHEN CARRYING GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) AS A COMBINED CARGO IN ORDER TO AVOID THE RISK OF CONTAMINATION OF TWO PRODUCTS WHILE UNLOADING SIMULTANEOUSLY I.E. DOUBLE VALVE SEGREGATION SHALL BE BETWEEN GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) WHICH WILL HAVE TO BE CONFIRMED BY THE INDEPENDENT INSPECTORS.
7. SHOULD HAVE ALL VALID CERTIFICATES REQUIRED UNDER THE INTERNATIONAL AND NATIONAL RULES AND REGULATIONS APPLICABLE AND SHOULD BE ISM CODE CERTIFIED OR WHOSE OWNERS OR OPERATORS SHOULD HOLD AN ISM CODE DOCUMENT OF COMPLIANCE.
8. SHOULD HAVE CARGO TANKS/ PIPE LINES/ PUMPS/ STRAINERS CLEAN AND DRY PRIOR TO COMMENCEMENT OF LOADING.
9. A DOCUMENT FROM VESSEL OWNERS CONFIRMING THAT THE VESSEL COMPLIES WITH ALL THE ABOVE REQUIREMENTS FROM SUB CLAUSE 1 TO SUB CLAUSE 8 AND THE LATEST UPDATED QUESTIONNAIRE 88 SHOULD BE FURNISHED AT THE TIME OF VESSEL NOMINATION.
10. IN THE EVENT OF A DELAY IN DISCHARGING THE CARGO AT COLOMBO DUE TO VESSEL'S NON-COMPLIANCE WITH THE ABOVE REQUIREMENTS FROM SUB CLAUSE 1 TO SUB CLAUSE 8 THE SELLER WILL BE HELD LIABLE FOR ALL CONSEQUENTIAL LOSSES.
11. VESSEL MOORING EQUIPMENTS AND MANIFOLDS SHOULD CONFORM TO OCIMF STANDARDS.
12. MANIFOLD

MANIFOLD LOCATION - MIDSHIP (PORT SIDE)

MANIFOLD CONNECTION - ONE 12 INCH STUDDERED CAMLOCK FLANGE ANSI CLASS 150

13. DETAILS OF DERRICK AT MANIFOLD LOCATION

DERRICK SHOULD HAVE MINIMUM SAFE WORKING LOAD OF 10 MT AND SHOULD BE IN GOOD OPERATIONAL CONDITION.

14. MOORING EQUIPMENT, MOORING AND TOWING ARRANGEMENT

(A) TANKER SHOULD BE FITTED WITH A CENTRAL BOW STOPPER (CHAIN STOPPER) OF 100 TONNES SWL FOR OCIMF CHAFE CHAIN "B"

(B) TANKER SHOULD BE FITTED WITH A CENTRAL BOW FAIR LEAD (BULL RING) MEASURING AT LEAST 600 MM X 450 MM

(C) POSITION OF PEDESTAL ROLLER FAIRLEAD/WINCH DRUM

(a) SHOULD BE A CONTINUATION OF THE DIRECT LEAD LINE BETWEEN THE BOW FAIRLEAD (BULL RING) AND BOW CHAIN STOPPER.

- (b) SHOULD BE NOT LESS THAN 4.5 METERS DIRECTLY BEHIND THE BOW CHAIN STOPPER.
- (c) SHOULD BE AT SUCH A HEIGHT THAT FAIRLEAD ROLLERS WILL ENABLE AN UNRESTRICTED LINE PULL TO BE ACHIEVED.
- (D) PEDESTAL FAIRLEAD SHOULD BE FITTED FOR LEAD TO WINCH/WINDLASS.
- (E) SHOULD HAVE A MESSENGER LINE OF CIRCUMFERENCE 4 INCH/5 INCH X 500 FT. LONG, ONE END CONNECTED TO AN EMPTY MOORING ROPE WINCH DRUM.
- (F) TANKER SHOULD HAVE A "PANAMA" LEAD RIGHT AFT ON ITS CENTRE LINE.
- (G) A GOOD TOW ROPE (POLYPROPYLENE) OF 10" CIRCM OR ABOVE IN SIZE AND LENGTH (APPROX. 650 FT.) TO BE KEPT READY AT THE STERN. IF NECESSARY, TWO ROPE COILS MAY BE JOINED TO OBTAIN LENGTH OF 650 FT.
- (H) MOORING MASTERS SHOULD HAVE FREE ACCESS TO NAVIGATIONAL CHARTS AND EQUIPMENTS REQUIRED FOR MOORING OPERATION.
- (I) WHEEL HOUSE TO BE KEPT OPEN THROUGHOUT THE PERIOD THE TANKER MADE FAST TO THE BUOY.
- (J) A FORE-CASTLE WATCHMAN TO BE MADE AVAILABLE BY THE TANKER THROUGHOUT THE PERIOD THE TANKER MADE FAST TO THE BUOY.
- (K) ALL TOOLS REQUIRED FOR CONNECTION/DISCONNECTION OF CARGO HOSE TO BE SUPPLIED BY THE TANKER.
- (L) CONNECTION/DISCONNECTION OF HOSE IS THE RESPONSIBILITY OF SHIP'S STAFF UNDER THE SUPERVISION OF A SHIP'S OFFICER ON THE INSTRUCTIONS OF CEYPETCO OFFICIALS ON BOARD THE TANKER.
- (M) TANKER'S MAIN ENGINE SHOULD BE KEPT READY THROUGHOUT THE PERIOD OF STAY AT THE BUOY FOR MANEUVERING PROMPTLY ON NOTICE.

#### 15. INERT GAS SYSTEM

TANKER SHOULD HAVE AN OPERATIONAL INERT GAS PLANT CAPABLE OF MAINTAINING TANK ATMOSPHERE OF LESS THAN 8 PCT. OXYGEN CONTENT AND POSITIVE PRESSURE IN CARGO TANKS WITHIN SAFE LIMITS AT ALL STAGES OF DISCHARGE.

#### 16. COMMUNICATION EQUIPMENT

TANKER SHOULD HAVE VHF CHANNEL 09,16,68,71 FACILITIES FOR COMMUNICATION WITH SHORE FACILITY. TANKER'S CARGO CONTROL ROOM SHOULD HAVE FACILITY TO

MAINTAIN A CONTINUOUS WATCH ON VHF CHANNEL 71 FOR OPERATIONAL REQUIREMENTS.

17. ACCOMMODATION/MEALS

(A) FOLLOWING PERSONNEL WOULD STAY ON BOARD THROUGHOUT THE PERIOD OF TANKER MADE FAST TO THE BUOY.

- (a) TWO MOORING MASTERS (SENIOR MASTER MARINERS)
- (b) ONE CARGO RECEIVER
- (c) ONE LOADING MASTER
- (d) ONE SAMPLE COLLECTOR (CREW)
- (e) ONE INDEPENDENT INSPECTOR (JUNIOR OFFICER)
- (f) ONE INTERNAL AUDITOR FROM CPSTL

(B) PROPER ACCOMMODATION ON OFFICERS DECK SHOULD BE ARRANGED FOR MOORING MASTERS, LOADING MASTERS, INDEPENDENT INSPECTORS AND INTERNAL AUDITOR FROM CPSTL.

(C) MEALS FOR MOORING MASTERS, LOADING MASTERS, INDEPENDENT INSPECTORS AND INTERNAL AUDITOR FROM CPSTL SHOULD BE SERVED IN OFFICERS' DINING SALOON.

18. A DOCUMENT FROM TANKER OWNERS CONFIRMING THAT THE TANKER COMPLIES WITH ALL THE ABOVE REQUIREMENTS.

19. THERE SHALL BE NO INSPECTION/SURVEY ON BOARD WHILE DISCHARGING.

20. AFTER ACCEPTANCE OF THE NOMINATED VESSEL BY CEYPETCO, A CERTIFIED COPY OF THE APPLICABLE CHARTER PARTY INCLUDING THE RATE OF DEMURRAGE SHALL BE SUBMITTED BY THE SUCCESSFUL SUPPLIER/BIDDER.

21. **LINE FLUSHING AT SPM MUTHURAJAWELA, COLOMBO**

THE VESSEL NOMINATED BY THE SUCCESSFUL SUPPLIER/BIDDER SHOULD BE CAPABLE OF FLUSHING THE 18 INCH, 7,000 METER LENGTH, DISCHARGE LINE WITH MINIMUM OF 5.0 KG/CM<sup>2</sup> PRESSURE AT MANIFOLD, WITH SEA WATER ABOUT FOUR HOURS EACH BEFORE COMMENCEMENT AND AFTER COMPLETION OF DISCHARGE OF EACH PRODUCT ACCORDING TO THE FOLLOWING SEQUENCE,

(A) ON ARRIVAL BEFORE DISCHARGING, VESSEL SHALL FLUSH THE DISCHARGE LINE WITH SEA WATER FOR ABOUT FOUR HOURS

(B) THEN COMMENCE DISCHARGING GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR)

(C) ON COMPLETION OF DISCHARGING GAS OIL (0.001% MAX SULPHUR) OR GAS OIL (0.05% MAX SULPHUR) DISCHARGE LINE WILL BE ONCE AGAIN FLUSHED WITH SEA WATER FOR ABOUT FOUR HOURS.

## **2.21. DEMURRAGE**

- (A) ALL CLAIMS FOR DEMURRAGE SHALL BE ACCOMPANIED BY THE RESPECTIVE CHARTER PARTY. CEYPETCO SHALL NOT BE BOUND BY THE TERMS AND CONDITIONS OF THE CHARTER PARTY EXCEPT TO THE EXTENT SUCH TERMS AND CONDITIONS HAVE BEEN COMMUNICATED TO CEYPETCO AND EXPRESSLY AGREED TO BY CEYPETCO IN WRITING.
- (B) IN CASE OF VESSEL ARRIVING OUTSIDE LAYCAN AGREED UPON, LAYTIME TO START COUNTING FROM THE TIME OF BERTHING AS PER **CLAUSE 2.18.1, CLAUSE 2.18.2 AND CLAUSE 2.18.3.**
- (C) IF THE TOTAL LAYTIME TO COMPLETE THE ENTIRE CARGO DISCHARGE EXCEEDS THE LAYTIME ALLOWED AS PER **CLAUSE 2.18**, CEYPETCO WILL BE LIABLE TO PAY THE DEMURRAGE TO THE SUCCESSFUL SUPPLIER / BIDDER.
- (D) HOWEVER IN THE EVENT THE SUCCESSFUL SUPPLIER'S / BIDDER'S VESSEL ARRIVES LATE AND IS BERTHED ON ARRIVAL WHICH AFFECTS BERTHING OF VESSEL OR VESSELS WHICH ARE ARRIVING ON SCHEDULE, THEN THE SUCCESSFUL SUPPLIER'S / BIDDER'S VESSEL WILL BE UNBERTHED (WAITING TIME SHALL NOT BE COUNTED AS USED LAYTIME) TO ACCOMMODATE THE VESSEL OR VESSELS ARRIVING ON SCHEDULE OR CONTINUE TO DISCHARGE THE CARGO OF SUCCESSFUL SUPPLIER'S / BIDDER'S VESSEL PROVIDED THAT THE SUCCESSFUL SUPPLIER / BIDDER SHALL AGREE TO BEAR THE DEMURRAGE ON THE SUBSEQUENT THREE VESSELS THAT ARRIVE ON SCHEDULE AND GETS DELAYED DUE TO PRESENCE OF SUCCESSFUL SUPPLIER'S / BIDDER'S VESSEL ON BERTH. LIABILITY FOR DEMURRAGES ON SUBSEQUENT VESSELS MENTIONED HERE IN ARE IN ADDITION TO THE RECOVERY OF DAMAGES OR LOSSES FOR CEYPETCO CHARGED UNDER **CLAUSE 2.16. (CLAIMS, DISPUTES AND RECOVERY OF DAMAGES OR LOSSES FOR CEYPETCO BY LATE DELIVERY AND DELIVERY OF LESSER QUANTITY THAN AGREED).**

MOREOVER THE CEYPETCO RESERVES THE RIGHT TO BERTH THE VESSEL ONLY ON PIER AVAILABILITY BASIS AND BASED ON THE REQUIREMENT FOR THE PRODUCTS IN THE COUNTRY. FURTHERMORE **CEYPETCO SHALL NOT BE RESPONSIBLE FOR ANY DEMURRAGES INCURRED BY THE SUPPLIER'S VESSEL ARRIVING OUTSIDE THE CONTRACTUAL LAYCAN.** CEYPETCO SHALL TAKE EVERY ENDEAVOUR TO MINIMIZE THE OVERALL COMMERCIAL LOSS TO ALL PARTIES.

- (E) DEMURRAGE RATE OF THE NOMINATED VESSEL SHALL BE DECLARED BY THE SUCCESSFUL SUPPLIER / BIDDER AT THE TIME OF VESSEL NOMINATION FOR THE CARGO.
- (F) AFTER ACCEPTANCE OF THE NOMINATED VESSEL BY CEYPETCO, A CERTIFIED COPY OF THE APPLICABLE CHARTER PARTY OR DULY AUTHENTICATED FIXTURE NOTES INCLUDING THE RATE OF DEMURRAGE SHALL BE SUBMITTED BY THE SUCCESSFUL SUPPLIER/ BIDDER TO THE CEYPETCO.



## **2.22. FORCE MAJEURE**

THE SUCCESSFUL SUPPLIER/ BIDDER OR THE CEYPETCO SHALL NOT BE LIABLE FOR ANY LOSS, CLAIM OR DEMANDS OF ANY NATURE WHATSOEVER, OR BE DEEMED TO BE IN A BREACH OF THIS AGREEMENT BECAUSE OF ANY DELAYS OR FAILURE IN OBSERVING OR PERFORMING ANY OF THE CONDITIONS OR PROVISIONS HEREOF IF SUCH DELAY OR FAILURE WAS CAUSED BY OR AROSE OUT OF ANY CIRCUMSTANCES WHATSOEVER BEYOND THE SUCCESSFUL SUPPLIER'S/ BIDDER'S OR CEYPETCO'S CONTROL INCLUDING (BUT WITHOUT LIMITING THE GENERALITY OF THE FOREGOING) DECLARED OR UNDECLARED WAR, SABOTAGE, BLOCKADE, PIRACY OR PIRATICAL SEIZURE OF VESSEL, REVOLUTION, POLICE ACTION, RIOT OR DISORDER, EMBARGO OR TRADE RESTRICTION OF ANY SORT GOVERNMENT OR QUASI GOVERNMENT ACTION, ACT OF GOD, FIRE, FLOOD, EARTHQUAKE, STORM, TIDE OR TIDAL WAVE, EXPLOSION, ACCIDENT, RADIATION, STRIKE, LOCKOUT OR OTHER LABOUR DISPUTE.

## **2.23. OTHER REQUIREMENTS**

THIS BID SHALL BE GOVERNED BY THE TERMS & CONDITIONS OF TRADE FOR TENDERERS REGISTERED WITH THE COMMERCIAL FUNCTION OF CEYPETCO.

## **2.24. SUBMISSION OF BIDS**

- (A) **BIDDERS ARE REQUESTED TO SUBMIT BIDS AS PER THE "FORM OF BID" GIVEN IN ANNEX - 'F' AND SHALL STATE THE COMPLIANCE TO THE TENDER TERMS & CONDITIONS LISTED THEREIN. FURTHERMORE, BIDDER SHALL STATE THE COMPLIANCE TO THE SPECIFICATIONS IN ANNEX - 'C-1', 'D-1' FOR GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR)).**
- (B) **IT IS MANDATORY TO SUBMIT DULY FILLED ANNEX – 'C' & 'D' AND ANNEX - 'C-1' & 'D-1' ALONG WITH THE BID.**
- (C) BIDDER SHALL SUBMIT A DETAILED BID, COVERING AND CONFIRMING THAT BIDDER WILL AGREE TO AND ABIDE BY THE ABOVE REQUIREMENTS/TERMS AND CONDITIONS OF TENDER.
- (D) EACH PAGE OF THE COMPLETED BID, PROPERLY SEALED/STAMPED AND SIGNED BY AN AUTHORIZED OFFICER, SHOULD BE ENCLOSED IN AN ENVELOPE WHICH IS TO BE SEALED AFTER ENCLOSING THE BID.
- (E) THE ENVELOPE SEALED AS ABOVE AND ADDRESSED TO THE CHAIRMAN, SPECIAL STANDING CABINET APPOINTED PROCUREMENT COMMITTEE (SSCAPC), 3<sup>RD</sup> FLOOR, CEYLON PETROLEUM CORPORATION, NO. 609, DR. DANISTER DE SILVA MAWATHA, COLOMBO 09, SRI LANKA SHOULD BE DEPOSITED IN THE TENDER BOX KEPT AT THE AFORESAID ADDRESS **BEFORE 1200 HRS ON 25<sup>TH</sup> OCTOBER 2017.**
- (F) IN THE EVENT THE BIDS ARE SUBMITTED THROUGH THE LOCAL AGENTS, THE SUCCESSFUL SUPPLIER SHALL PROVIDE ALONG WITH THE BID A LETTER OF AUTHORIZATION ENABLING THE LOCAL AGENT TO SUBMIT THE BID ON OR BEFORE CLOSING OF THE TENDER.

## **2.25. VALIDITY OF THE OFFER**

OFFERS CLOSE AT **1200 HRS, SRI LANKA TIME ON 25<sup>TH</sup> OCTOBER 2017** AND SHOULD BE HELD VALID FOR **SEVENTY TWO (72) HRS THEREFROM.**

**NOTE**

- I. **BIDDERS ARE REQUESTED TO INDICATE AUTHORISED SIGNATURE ON EACH PAGE OF OFFERS.**
- II. **WHEN OFFERS ARE SUBMITTED THROUGH THE BIDDER'S LOCAL REPRESENTATIVES, BIDDERS ARE REQUESTED TO SUBMIT A LETTER FROM THE PRINCIPALS THAT THEIR LOCAL AGENT/REPRESENTATIVE IS AUTHORISED TO SUBMIT THE OFFER ON BEHALF OF THEM.**
- III. **PLEASE ALSO NOTE THAT ONLY THOSE WHO HAVE SUBMITTED OFFERS (OR THEIR LOCAL AGENTS) COULD BE PRESENT AT THE TIME OF OPENING OF TENDERS. NO LOCAL AGENT IS PERMITTED TO BRING MOBILE PHONES.**



COMMERCIAL MANAGER/CEYPETCO/CE/0109  
10<sup>TH</sup> OCTOBER, 2017

**FORMAT FOR BID SECURITY GUARANTEE**

*[This Bank Guarantee form shall be filled in accordance with the instructions indicated in brackets]*

..... *[insert issuing agency's name and address of issuing branch or office].....*

**Beneficiary** : **CPC**

**Date** : ..... *[insert (by issuing agency) date]*

**BID GUARANTEE NO** : ..... *[insert (by issuing agency) number]*

We have been informed that ..... *[insert (by issuing agency) name of the Bidder; if a joint venture, list complete legal names of partners]* (hereinafter called "the Bidder") has submitted to you its bid dated ..... *[insert (by issuing agency) date]* (hereinafter called "the Bid") for execution / supply *[select appropriately]* of *[insert name of contract]* under Invitation for Bids No. .... *[insert IFB number]* ("the IFB")

Furthermore, we understand that, according to your conditions, Bids must be supported by a Bid Guarantee.

At the request of the Bidder, we ..... *[insert name of issuing Bank]* hereby unconditionally and irrevocable undertake to pay you any sum or sums not exceeding in total an amount of ..... *[insert amount in figures]* ..... *[insert amount in words]* upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder

- (a) has withdrawn its Bid during the period of bid validity specified; or
- (b) having been notified of the acceptance of its Bid by the Ceylon Petroleum Corporation during the period of bid validity, (i) fails or refuses to execute the Contract or (ii) fails or refuses to furnish the Performance Security, in accordance with the Terms & Conditions of tender.

This Guarantee shall expire: (a) if the Bidder is the successful bidder, upon our receipt of copies of the Contract signed by the Bidder and of the Performance Security issued to you by the Bidder; or (b) if the Bidder is not the successful bidder, upon the earlier of (i) our receipt of a copy of your notification to the Bidder that the Bidder was unsuccessful, otherwise it will remain in force up to ..... *[insert date]*

Consequently, any demand for payment under this Guarantee must be received by us at the office on or before that date .....

*[signature(s) of authorized representative(s)]*

**SHIPMENT QUANTITY COMBINATION  
WITH PLUS/MINUS TOLERANCE**

PRODUCT	TOTAL CONTRACTUAL QUANTITIES
GAS OIL (0.001% MAX SULPHUR)	52,500 BBLs +/-5%
GAS OIL (0.05% MAX SULPHUR)	247,500 BBLs +/- 10%

## NOTE:

1. BIDDERS ARE REQUESTED TO OFFER FOR THE TOTAL QUANTITIES AS GIVEN IN THE TENDER.
2. ANY BIDDER WHO FAILS TO OFFER FOR THE TOTAL QUANTITIES AS GIVEN IN THE TENDER WILL BE REJECTED.
3. OFFERS SUBMITTED WITH REDUCED QUANTITIES WILL NOT BE EVALUATED.

## SPECIFICATIONS FOR GAS OIL (0.001% MAX SULPHUR)

PROPERTY/TEST	TEST METHOD	SPECIFICATIONS
APPEARANCE		CLEAR, BRIGHT AND FREE FROM WATER & VISIBLE IMPURITIES
DENSITY AT 15 °C kg/m <sup>3</sup>	ASTM D 1298 / ASTM D 4052	820 - 845
COLOUR	ASTM D 1500	MAX. 1.5
DISTILLATION	ASTM D 86	
T50 °C		MIN. 245
T95 °C		MAX. 360
FBP °C		MAX. 375
CETANE INDEX OR	ASTM D 976 / ASTM D 4737	MIN. 50 (NOTE 1)
CETANE NUMBER	ASTM D 613	MIN. 51
CFPP °C	ASTM D 6371	MAX. -5
SULPHUR CONTENT mg/kg	ASTM D 5453	MAX. 10
FLASH POINT °C	ASTM D 93	MIN. 55
VISCOSITY KIN AT 40 °C, cSt	ASTM D 445	2 - 4
WATER CONTENT mg/kg	ASTM D 6304	MAX. 200
CU - STRIP CORROSION 3 hrs AT 50 °C	ASTM D 130	MAX. 1
ASH % m/m	ASTM D 482	MAX. 0.01
CARBON RESIDUE, % m/m	ASTM D 524 / ASTM D 4530	MAX. 0.2
PARTICULATE CONTAMINANTS, TOTAL mg/l	ASTM D 6217	MAX. 10
TOTAL ACID NO. mg KOH/g	ASTM D 664	MAX. 0.08
CALORIFIC VALUE GROSS k cal/kg	ASTM D 240	MIN. 10600
OXIDATION STABILITY g/m <sup>3</sup>	ASTM D 2274	MAX. 25
DSEP RATING	ASTM D 7261	50 – 100
FAME	ASTM D 7371	NON DETECTABLE (NOTE 2)
LUBRICITY (HFRR wear scar dia. @60°C) micron	ASTM D 6079	MAX. 400

**IMPORTANT:**

NOTE 1 : NOT APPLICABLE IF ANY CETANE IMPROVER ADDITIVE IS PRESENT.

NOTE 2 : ADDITION OF BIO DIESEL OR BIODIESEL BLENDS ARE NOT PERMITTED.

## SPECIFICATIONS FOR GAS OIL (0.05% MAX SULPHUR)

PROPERTY/TEST	TEST METHOD	SPECIFICATIONS
APPEARANCE		CLEAR, BRIGHT AND FREE FROM WATER & VISIBLE IMPURITIES
DENSITY AT 15 °C kg/m <sup>3</sup>	ASTM D 1298 / ASTM D 4052	820 - 860
COLOUR	ASTM D 1500	MAX. 1.5
DISTILLATION	ASTM D 86	
IBP °C		REPORT
T10 °C		REPORT
T50 °C		REPORT
T85 °C		MAX. 350
T95 °C		MAX. 370
CETANE INDEX OR	ASTM D 976 / ASTM D 4737	MIN. 46 (NOTE 1)
CETANE NUMBER	ASTM D 613	MIN. 49
CLOUD POINT °C	ASTM D 2500	MAX. 15
CFPP °C	ASTM D 6371	MAX. 5
SULPHUR CONTENT mg/kg	ASTM D 4294	MAX. 500
FLASH POINT °C	ASTM D 93	MIN. 55
VISCOSITY KIN AT 40 °C, cSt	ASTM D 445	2 - 4.5
WATER CONTENT (mg/kg)	ASTM D 6304	MAX. 200
CU - STRIP CORROSION 3 hrs AT 50 °C	ASTM D 130	MAX. 1
ASH % m/m	ASTM D 482	MAX. 0.01
CARBON RESIDUE, % m/m	ASTM D 524 / ASTM D 4530	MAX. 0.3
PARTICULATE CONTAMINANTS, TOTAL mg/L	ASTM D 6217	MAX. 10
TOTAL ACID NO. mg KOH/g	ASTM D 664	MAX. 0.08
CALORIFIC VALUE GROSS k cal/kg	ASTM D 240	MIN. 10500
OXIDATION STABILITY g/m <sup>3</sup>	ASTM D 2274	MAX. 25
DSEP RATING	ASTM D 7261	50 – 100
FAME	ASTM D 7371	NON DETECTABLE (NOTE 2)
LUBRICITY (HFRR wear scar dia.@60°C) micron	ASTM D 6079	MAX. 400

**IMPORTANT:**

- NOTE 1 : NOT APPLICABLE IF ANY CETANE IMPROVER ADDITIVE IS PRESENT  
NOTE 2 : ADDITION OF BIO DIESEL OR BIODIESEL BLENDS ARE NOT PERMITTED

**FORMAT FOR PERFORMANCE SECURITY GUARANTEE**

..... *[issuing Agency's Name and Address of issuing Branch or Office]* .....

**Beneficiary** : **CPC**  
**Date** : .....

**PERFORMANCE SECURITY GUARANTEE NO :** .....

We have been informed that ..... *[name of supplier]* (hereinafter called "the Supplier") has entered into contract No. .... *[reference number of the contract]* dated ..... with you, for the supply of ..... *[name of contract and brief description of works]* (hereinafter called "the Contract")

Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.

At the request of the Supplier, we ..... *[name of Bank]* hereby unconditionally and irrevocably undertake to pay you any sum or sums not exceeding in total an amount of US\$..... *[amount in figures]* (United States Dollars.....) *[amount in words]*, upon receipt by us of your first demand in writing accompanied by a written statement stating that the Supplier is in breach of its obligation(s) under the Contract, without your needing to prove or to show grounds for your demand or the sum specified therein.

This Guarantee shall expire, no later than the ..... day of ....., 20.... *[insert date one month beyond the scheduled contract completion date]* and any demand for payment under it must be received by us at this office on or before that date.

.....  
[Signature(s)]

## FORM OF BID

The Chairman, Special Standing Cabinet Appointed Procurement Committee,  
3<sup>rd</sup> Floor, Ceylon Petroleum Corporation, No. 609,  
Dr. Danister De Silva Mawatha,  
Colombo 09, Sri Lanka.

Dear Sir,

BIDDING FOR THE SUPPLY OF COMBINED CARGOES OF GAS OIL (0.001% MAX SULPHUR) AND GAS OIL (0.05% MAX SULPHUR) FOR TWO BERTH DISCHARGE AT DOLPHIN TANKER BERTH, COLOMBO AND SPM MUTHURAJAWELA, COLOMBO DURING LAYCAN 06-07/12/2017.

**TENDER REF. BK/81/2017**

I/We the undersigned read and fully acquainted myself / ourselves with the contents of the Conditions of the terms and Contract and all other Conditions pertaining to the above Bid do hereby undertake to supply the Petroleum Products with the specifications and quantities as specified in the tender.

**A. PRODUCT / PRICE / INTEREST**

Product	Contractual cargo quantities	Compliance	Contractual cargo quality	Compliance	Premium / Discount on (USD per Bbl)			Interest Rate (Per Annum)
					FOB basis	DAP Colombo basis		
						Option – 1 (30 days)	Option – 2 (180 days)	
GAS OIL (0.001% MAX SULPHUR)	52,500 (BBLS +/- 10%)		Annex – 'C'					
GAS OIL (0.05% MAX SULPHUR)	247,500 (BBLS +/- 5%)		Annex – 'D'					

**B. TERMS & CONDITIONS**

BID DOCUMENT CLAUSE REFERENCE	COMPLIANCE	REMARKS
1.7. Bid Security Guarantee (Annex – 'A')		
2.2. Contractual cargo quantities (Annex – 'B')		
2.3. Delivery		
2.4 Important		
2.5. Third party cargo		



2.6. quality		
2.7. Source of supply		
2.8. Mode of loading/ port of loading		
2.9.1. Inspection at Load port		
2.9.2. Inspection at Discharge port		
2.10. Recovery of damages or losses for CEYPETCO due to unacceptable quality		
2.11. Out-turn loss		
2.12. Price / Payment / interest		
2.12.1.(A) DAP Colombo price for GAS OIL (0.001% MAX SULPHUR) calculation method under Option -1		
2.12.1.(B) DAP Colombo price for GAS OIL (0.05% MAX SULPHUR) calculation method under Option -1		
2.12.2(A) DAP Colombo price for GAS OIL (0.001% MAX SULPHUR) calculation method under Option -2		
2.12.2(B) DAP Colombo price for for GAS OIL (0.05% MAX SULPHUR) calculation method under Option -2		
2.13. Local Agent & Local Agency Commission (USD)		
2.14. Title and Risk		
2.15. Performance Security Guarantee (Annex – 'E')		
2.16. Claims, disputes and recovery of damages or losses for CEYPETCO by late delivery and delivery of lesser quantity than agreed		
2.17. Award of the tender		
2.18.1 Laytime for discharge at Dolphin Tanker Berth, Colombo		
2.18,2. Laytime for discharge at SPM Muthurajawela, Colombo		
2.18.3. Laytime for two berth discharge at Dolphin Tanker Berth, Colombo & SPM Muthurajawela, Colombo		
2.19. Notice of arrival at Colombo		
2.20.1. Requirements of tankers for discharging of product via Dolphin Tanker Berth, Colombo		
2.20.2. Requirements of tankers for discharging of product via SPM Muthurajawela, Colombo		
2.21. Demurrage		

2.22. Force Majeure		
2.23. Other requirements		
2.24 Submission of Bids		
2.25. Validity of the offer		

- I/We confirm that the bid shall remain open for acceptance as mentioned above under validity of bid and that it will not be withdrawn or revoked prior to that date.
- I/We attach hereto the following documents as part of my/our Bid (If any);  
.....  
.....  
.....
- I/We understand that you are not bound to accept the lowest or any other Bid and that you reserve the right to reject any or all Bids or to accept a Bid in full or in part without assigning any reasons therefore.
- I/We undertake to deliver the quantity of Petroleum products referred to above.

Yours Faithfully,

Authorized signature & the official seal of the Bidder : .....

Name of the Bidder : .....

Address : .....

Telephone No. : .....

Fax No. : .....

E-mail : .....

Date : .....

## SPECIFICATIONS FOR GAS OIL (0.001% MAX SULPHUR)

PROPERTY/TEST	TEST METHOD	SPECIFICATIONS	COMPLIANCE
APPEARANCE		CLEAR, BRIGHT AND FREE FROM WATER & VISIBLE IMPURITIES	
DENSITY AT 15 °C kg/m <sup>3</sup>	ASTM D 1298 / ASTM D 4052	820 - 845	
COLOUR	ASTM D 1500	MAX. 1.5	
DISTILLATION	ASTM D 86		
T50 °C		MIN. 245	
T95 °C		MAX. 360	
FBP °C		MAX. 375	
CETANE INDEX OR	ASTM D 976 / ASTM D 4737	MIN. 50 (NOTE 1)	
CETANE NUMBER	ASTM D 613	MIN. 51	
CFPP °C	ASTM D 6371	MAX. -5	
SULPHUR CONTENT mg/kg	ASTM D 5453	MAX. 10	
FLASH POINT °C	ASTM D 93	MIN. 55	
VISCOSITY KIN AT 40 °C, cSt	ASTM D 445	2 - 4	
WATER CONTENT mg/kg	ASTM D 6304	MAX. 200	
CU - STRIP CORROSION 3 hrs AT 50 °C	ASTM D 130	MAX. 1	
ASH % m/m	ASTM D 482	MAX. 0.01	
CARBON RESIDUE, % m/m	ASTM D 524 / ASTM D 4530	MAX. 0.2	
PARTICULATE CONTAMINANTS, TOTAL mg/l	ASTM D 6217	MAX. 10	
TOTAL ACID NO. mg KOH/g	ASTM D 664	MAX. 0.08	
CALORIFIC VALUE GROSS k cal/kg	ASTM D 240	MIN. 10600	
OXIDATION STABILITY g/m <sup>3</sup>	ASTM D 2274	MAX. 25	
DSEP RATING	ASTM D 7261	50 – 100	
FAME	ASTM D 7371	NON DETECTABLE (NOTE 2)	
LUBRICITY (HFRR wear scar dia.@60°C) micron	ASTM D 6079	MAX. 400	

**IMPORTANT:**

NOTE 1 : NOT APPLICABLE IF ANY CETANE IMPROVER ADDITIVE IS PRESENT.

NOTE 2 : ADDITION OF BIO DIESEL OR BIODIESEL BLENDS ARE NOT PERMITTED.

## SPECIFICATIONS FOR GAS OIL (0.05% MAX SULPHUR)

PROPERTY/TEST	TEST METHOD	SPECIFICATIONS	COMPLIANCE
APPEARANCE		CLEAR, BRIGHT AND FREE FROM WATER & VISIBLE IMPURITIES	
DENSITY AT 15 °C kg/m <sup>3</sup>	ASTM D 1298 / ASTM D 4052	820 - 860	
COLOUR	ASTM D 1500	MAX. 1.5	
DISTILLATION	ASTM D 86		
IBP °C		REPORT	
T10 °C		REPORT	
T50 °C		REPORT	
T85 °C		MAX. 350	
T95 °C		MAX. 370	
CETANE INDEX OR	ASTM D 976 / ASTM D 4737	MIN. 46 (NOTE 1)	
CETANE NUMBER	ASTM D 613	MIN. 49	
CLOUD POINT °C	ASTM D 2500	MAX. 15	
CFPP °C	ASTM D 6371	MAX. 5	
SULPHUR CONTENT mg/kg	ASTM D 4294	MAX. 500	
FLASH POINT °C	ASTM D 93	MIN. 55	
VISCOSITY KIN AT 40 °C, cSt	ASTM D 445	2 - 4.5	
WATER CONTENT (mg/kg)	ASTM D 6304	MAX. 200	
CU - STRIP CORROSION 3 hrs AT 50 °C	ASTM D 130	MAX. 1	
ASH % m/m	ASTM D 482	MAX. 0.01	
CARBON RESIDUE, % m/m	ASTM D 524 / ASTM D 4530	MAX. 0.3	
PARTICULATE CONTAMINANTS, TOTAL mg/L	ASTM D 6217	MAX. 10	
TOTAL ACID NO. mg KOH/g	ASTM D 664	MAX. 0.08	
CALORIFIC VALUE GROSS k cal/kg	ASTM D 240	MIN. 10500	
OXIDATION STABILITY g/m <sup>3</sup>	ASTM D 2274	MAX. 25	
DSEP RATING	ASTM D 7261	50 – 100	
FAME	ASTM D 7371	NON DETECTABLE (NOTE 2)	
LUBRICITY (HFRR wear scar dia.@60°C) micron	ASTM D 6079	MAX. 400	

**IMPORTANT:**

- NOTE 1 : NOT APPLICABLE IF ANY CETANE IMPROVER ADDITIVE IS PRESENT  
NOTE 2 : ADDITION OF BIO DIESEL OR BIODIESEL BLENDS ARE NOT PERMITTED